

SKYLANE
OPTICS®

EVOLUTION OF THE TRANSPORT OF DATA FROM FTTH TO 5G AND INSIDE THE BUILDING FOR IOT

Philippe Bolle April 2019

ABOUT US

Company Presentation

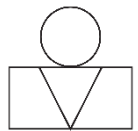
ABOUT US

Company Presentation – Skylane Optics



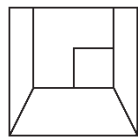
/ Creation

Skylane Optics® exists since 2008



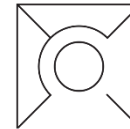
/ Team

Team of 40+ persons, strong expertise in telecom



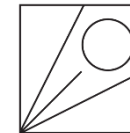
/ Offer

Optical transceivers for FTTx,
Access/Metro , Mobile
Fronthaul/backhaul , Core , datacenter,
entreprise/campus



/ Support & services

Expertise, quality & unique solutions



/ Field deployment

More than 3M transceivers in the field



/ Achievement

Support major Tier's operators in Europe
More than 30% of the FTTH market in
Sweden

ABOUT US

Company Presentation – Skylane Optics



1. Fraire / Belgium (HQ)

- Sales office for Europe
- Laboratory for qualification
- Production centre for Europe and US
- Customer service for Europe
- Technical support for Europe
- Sourcing

2. Stockholm / Sweden

- Sales office for Nordics and Baltics
- Technical support for Nordics and Baltics

3. Vinkeveen / Netherlands

- Sales office for Netherlands

4. Miami / USA

- Sales office for United States

5. Campinas / Brazil

- Sales office for CALA
- Logistics centre for Brazil
- Production centre for Brasil

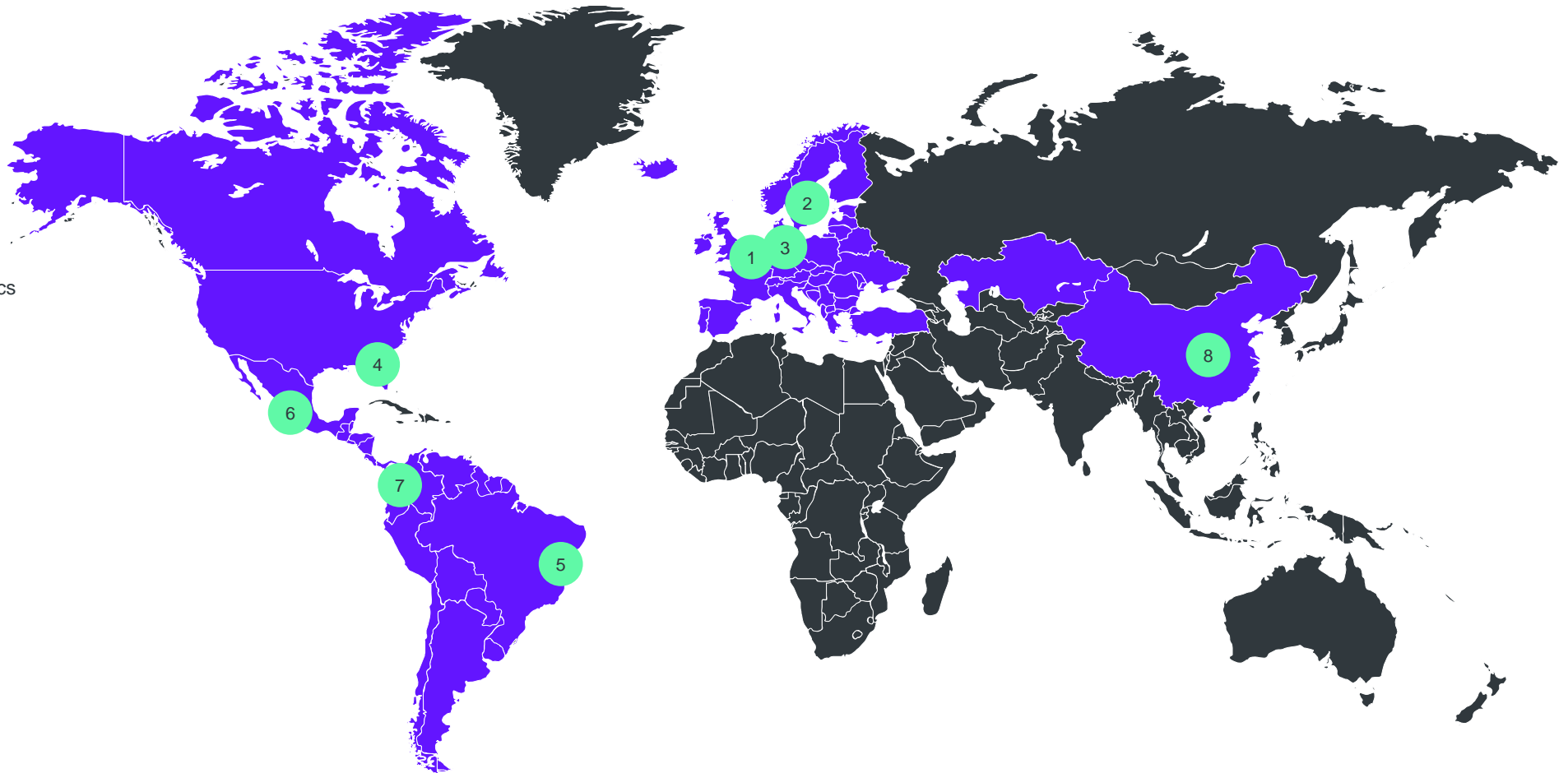
6. Ciudad de Mexico / Mexico

- Sales office for Mexico

7. Bogota / Colombia

- Sales office for Colombia

8. Production with CM in China



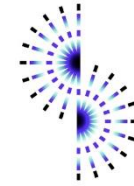
MEMBERSHIP

Company Presentation – Skylane Optics

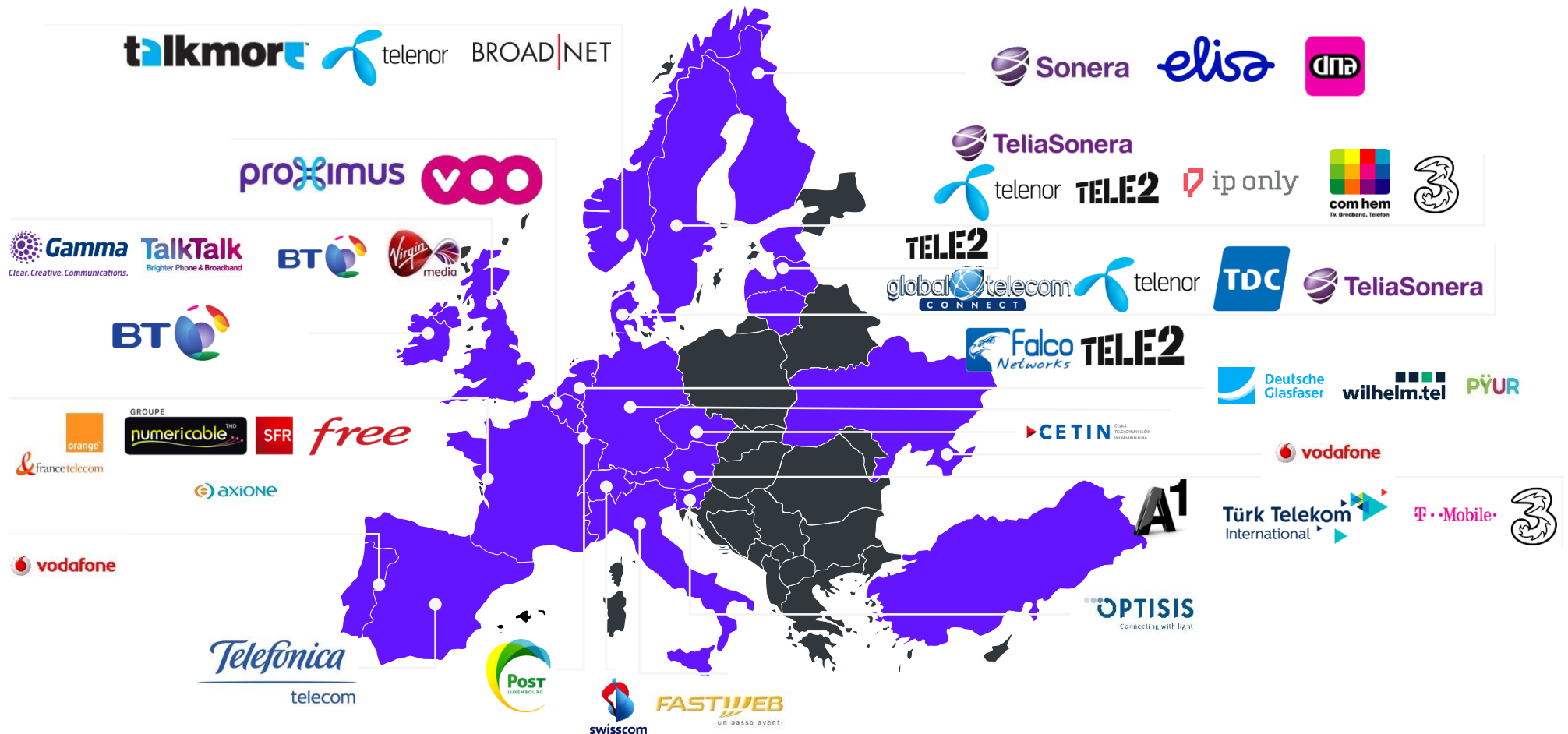


REFERENCES

Company Presentation – Skylane Optics

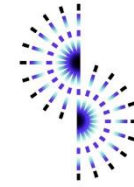


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REFERENCES

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R&D PROGRAMS



- Actphast 2015-2016 : RCLED to PoF coupling device
- Eurostar 2015-2018 : S1-PoF
- DGO6 2014-2018 : Senzor
- EFL 2017-2018 : autosensing
- RPR 2017-2018 : Unified Home backbone network
- BEWARE 2017-2018 : Skygate Secure Coding
- H2020 : Next Generation Free Form optics (proposition March 19)

FTTX : EVOLUTION OVER THE LAST 30 YEARS

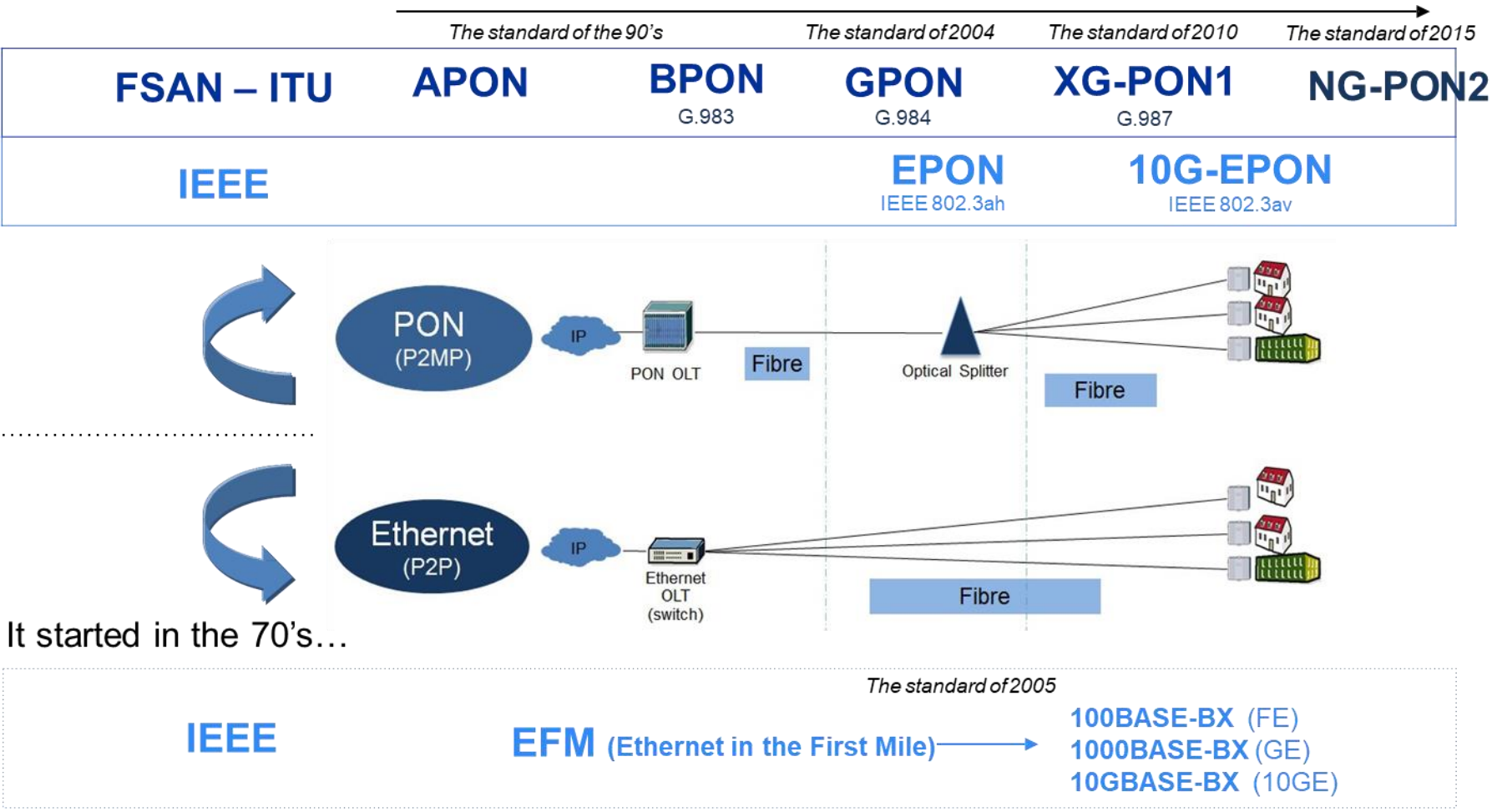
Optical network deployment

2025 EU OBJECTIVES : SEPTEMBER 14TH 2016



- **1 Gbps** for schools, universities, research centres, transport hubs, all providers of public services such as hospitals and administrations, and enterprises relying on digital technologies,
- **All European households**, rural or urban, should have access to connectivity offering a **download speed of at least 100 Mbps**, which can be upgraded to 1 Gbps,
- All urban areas as well as major roads and railways should have **uninterrupted 5G coverage**. As an interim target, 5G should be commercially available in **at least one major city in each EU Member State by 2020**

FTTH TECHNOLOGY : STANDARDISATION



Source: FTTH Handbook, Edition 8, Feb 2018

FTTH/B FIGURES AS AT SEPTEMBER 2018

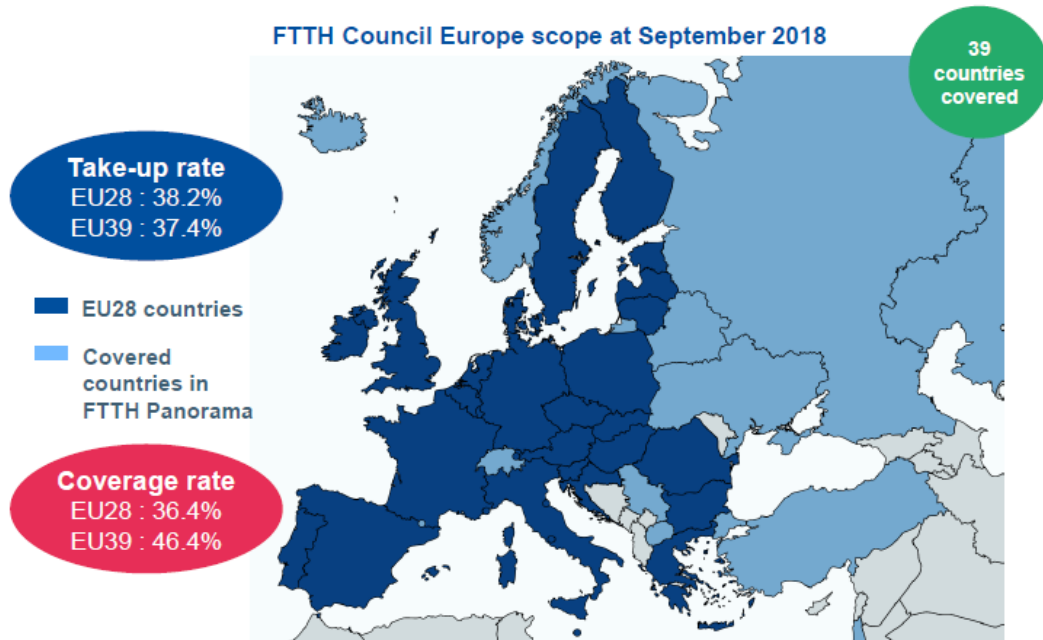
Since 2010 penetration of fibre has grown more than six fold



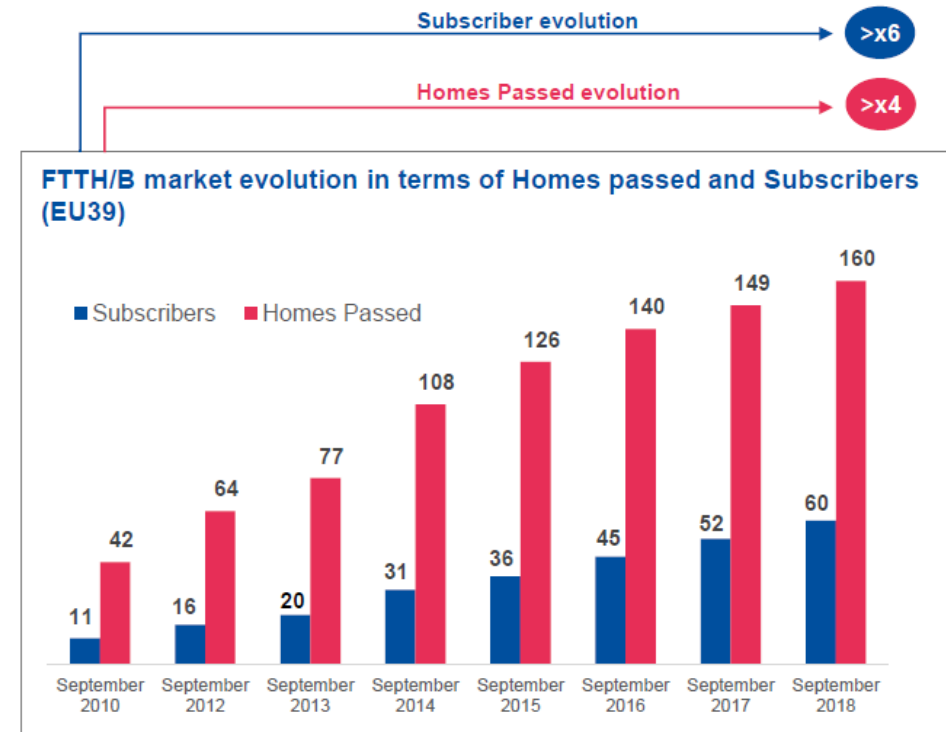
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As at September 2018 in EU39*:

- **59.6 million FTTH/B subscribers**
- **Almost 160 million FTTH/B Homes Passed**



- (1) EU39 = EU28 (excl. Cyprus) + 4 CIS countries + Andorra, Iceland, Israel, Macedonia, Norway, Serbia, Switzerland, Turkey
(2) Cyprus was replaced by Macedonia at end-2012 because the FTTH/B market is much more developed in this country.



Source: IDATE for FTTH Council EUROPE

TOP 15 COUNTRIES BY FTTH/B SUBSCRIBERS IN 2020 & 2025

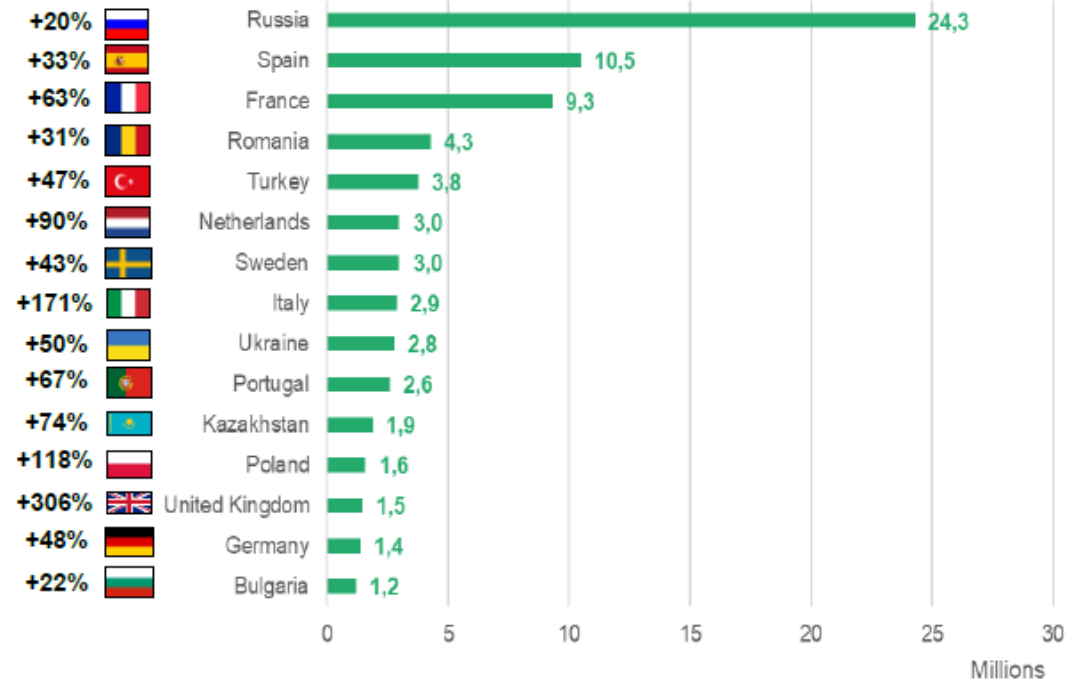


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European ranking in terms of FTTH/B Subscriptions (million)

% Evolution
2018 / 2020

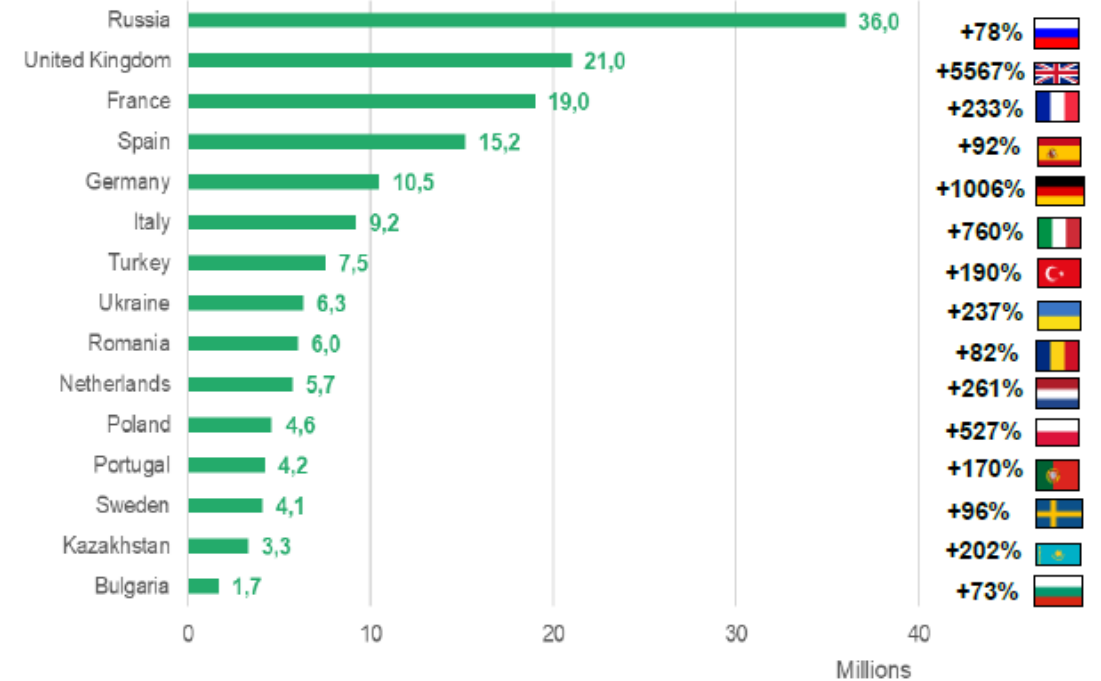
2020 Forecasts



2025 Forecasts
EU28 : ~109m FTTH Subs.
EU39 : ~168m FTTH Subs.

2025 Forecasts

% Evolution
2018 / 2025



Source: IDATE for FTTH Council EUROPE

FTTH GLOBAL PANORAMA – SEPT 2018

FUTURE-PROOF

1Gbps today, 10Gbps and more tomorrow using the same fibre network

ENABLER

Digital society – Smart Cities 5G backhaul

Legacy evolution

COMPETITIVE

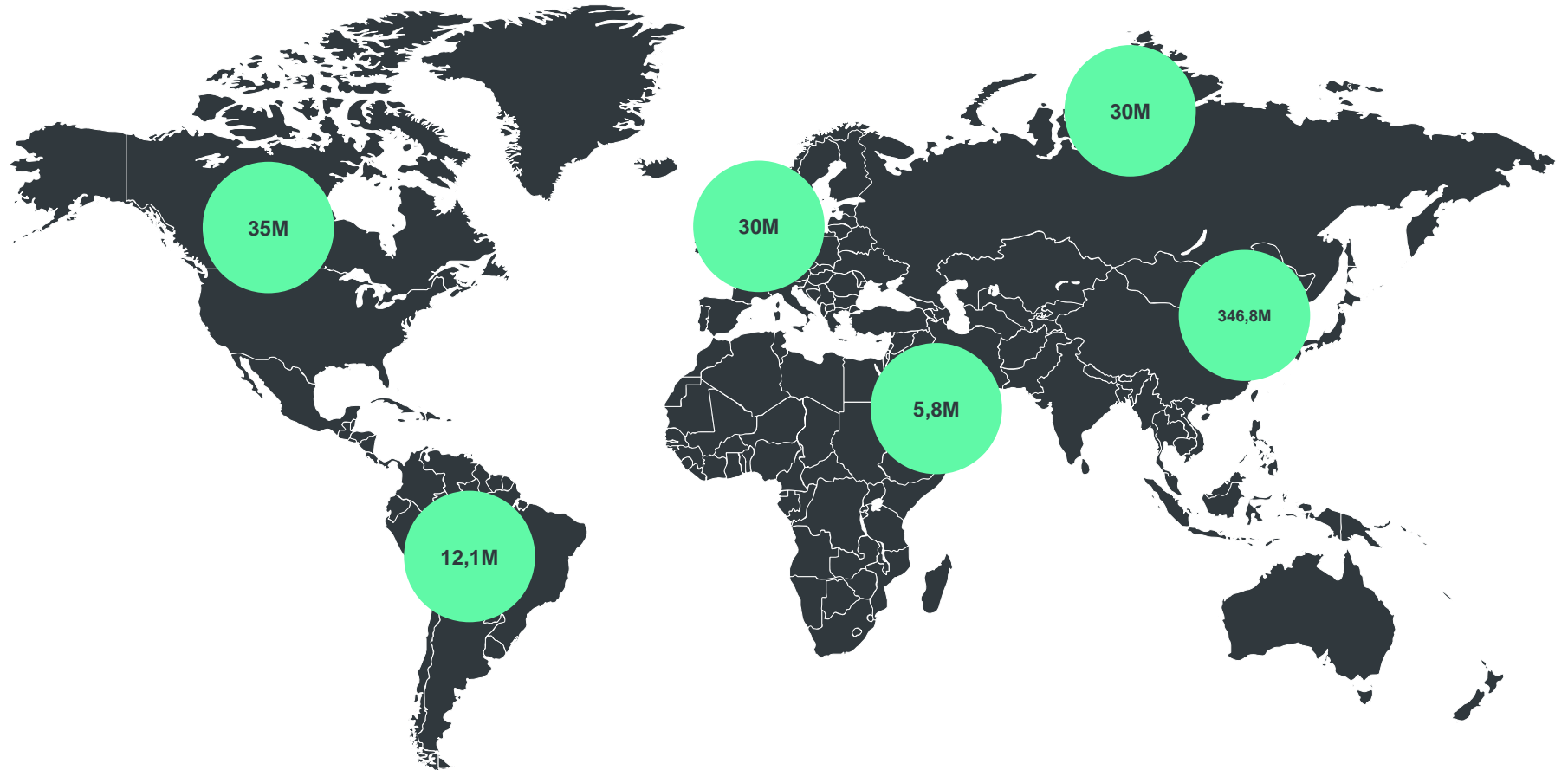
Unbeatable 1G service offer

Premium customer experience, marketing & branding Low OPEX (less maintenance cost)

ECO-FRIENDLY

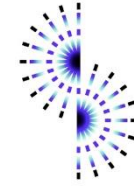
Lowest power consumption per megabit per second

Number of FTTH subscribers worldwide



SOCIO-ECONOMIC BENEFITS

Consumers and companies benefit from FTTH across the world

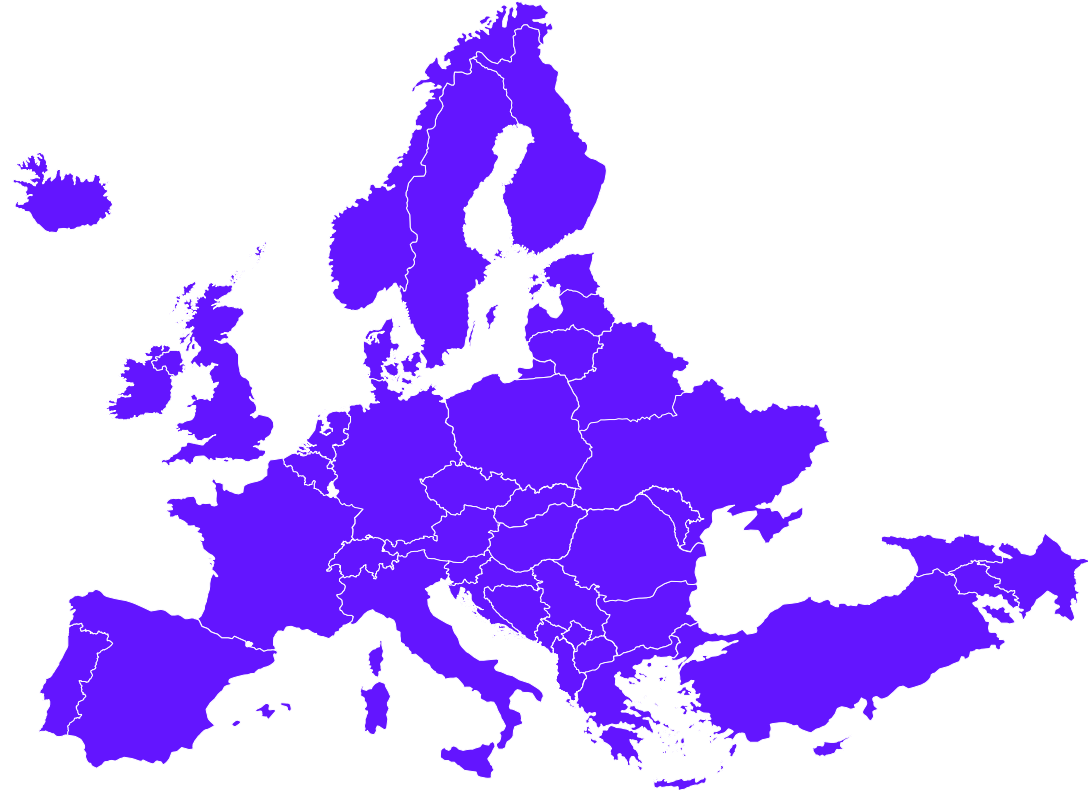


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88% less

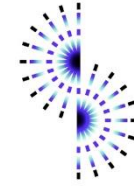
greenhouse gas
emissions per gigabit
with FTTH/B
infrastructure
compared to other
access technologies.

// Europe



SOCIO-ECONOMIC BENEFITS

Consumers and companies benefit from FTTH across the world



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75€ to 425€

per capita can be
saved annually in
small municipalities
depending on the
take-up rate of
digital home services
enabled by FTTH
broadband.

// Sweden and Finland



SOCIO-ECONOMIC BENEFITS

Consumers and companies benefit from FTTH across the world



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4.8% more

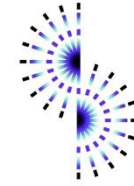
Start-ups
In french
municipalities
have ultrafast
broadband than
have slower access.

// France



SOCIO-ECONOMIC BENEFITS

Consumers and companies benefit from FTTH across the world



SKYLANE
OPTICS®

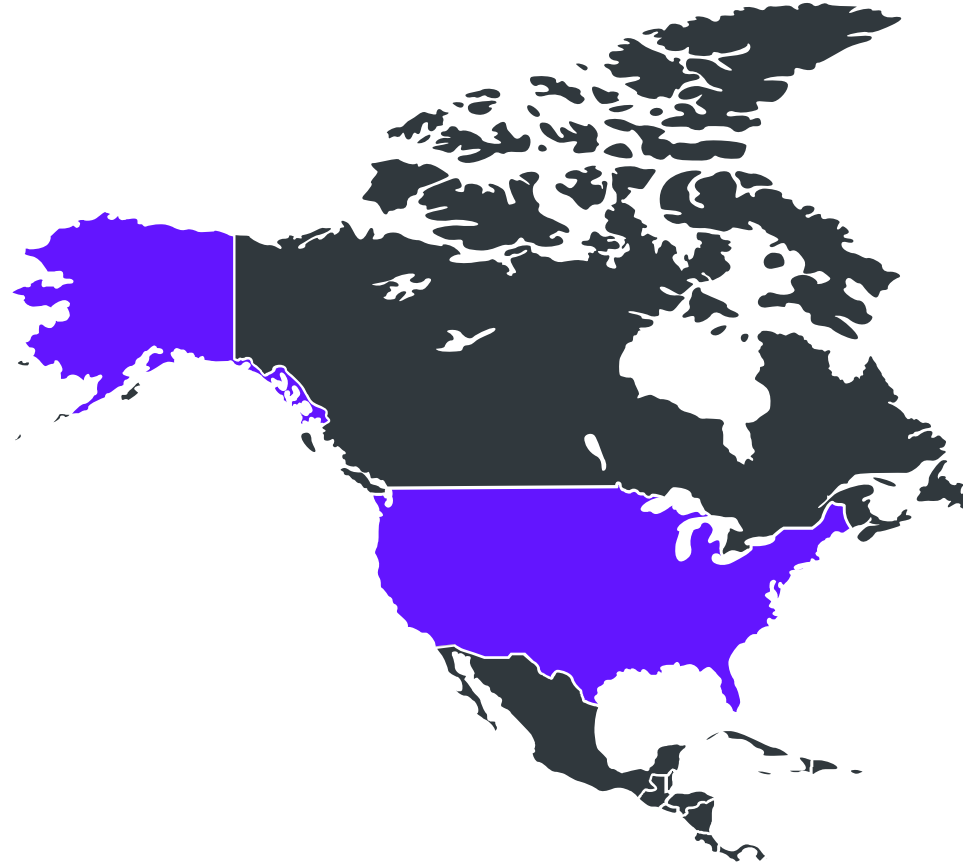
12.8 days

Working from home per
Month for FTTH users
Compared of 10.8 days
for DSL and
Cable users.

1.1%

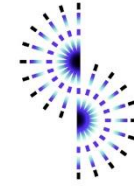
Higher GDP per capita
in communities with
Gigabit broadband
Access than in those
With slower access.

//USA



SOCIO-ECONOMIC BENEFITS

Consumers and companies benefit from FTTH across the world

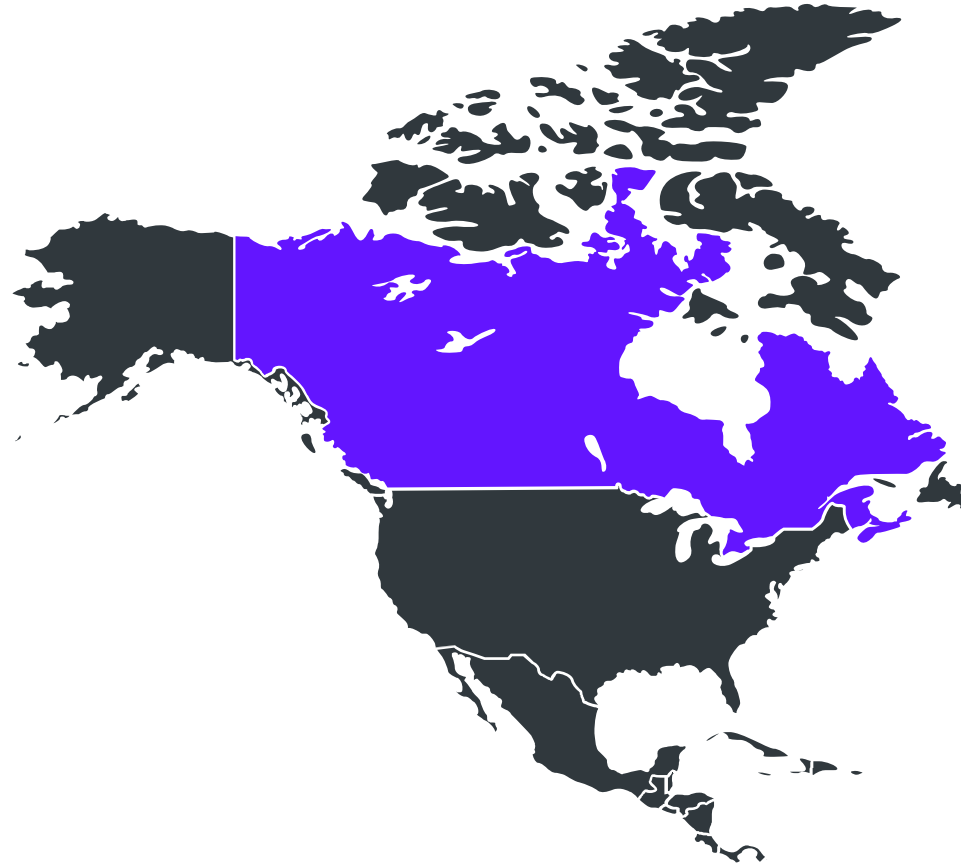


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2.9%

Expected
increase in
employment from full FTTH
roll-out.

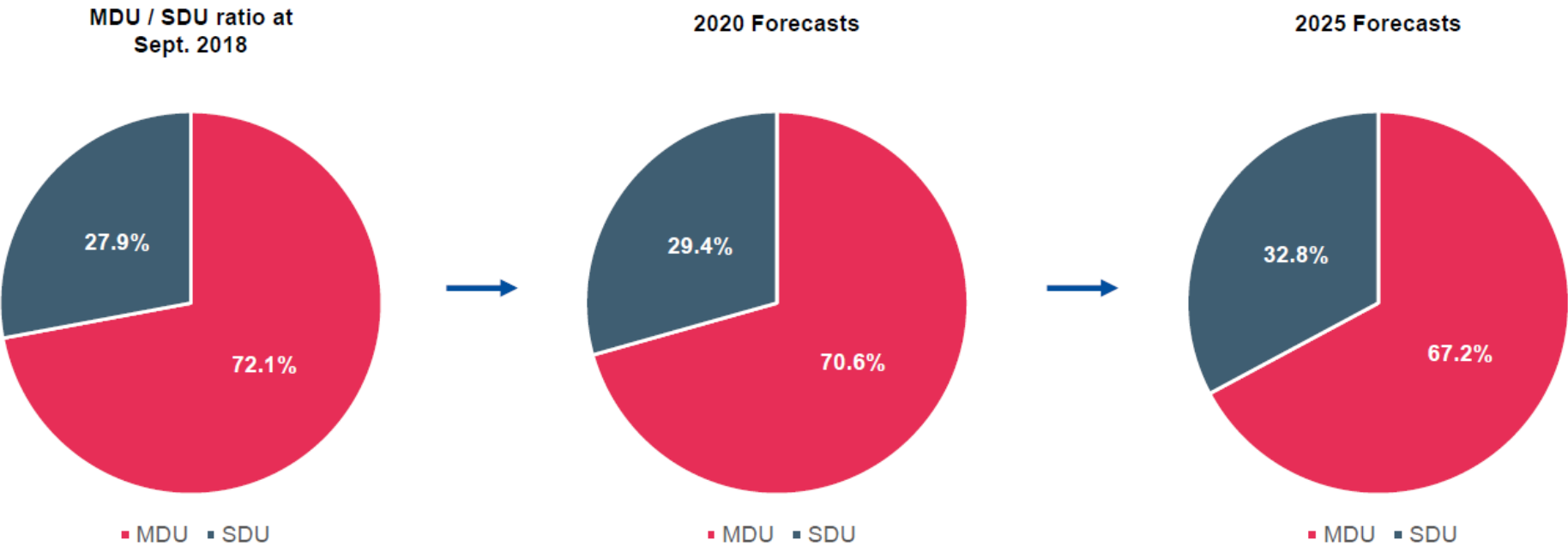
// Canada



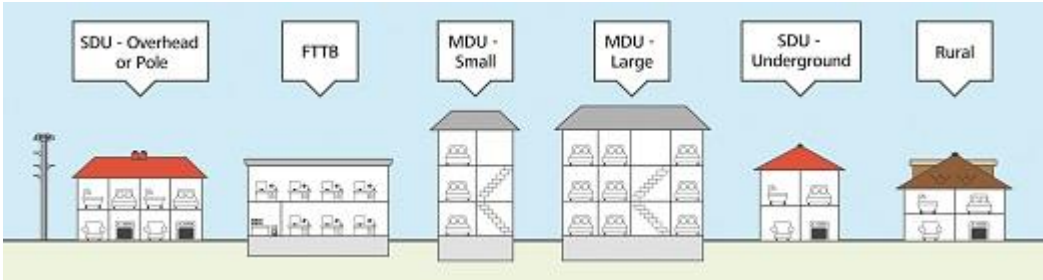
FTTH ARCHITECTURE & TECHNOLOGY TRENDS



MDU / SDU ratio
Evolution towards the delivery of individualized fibre services by 2025



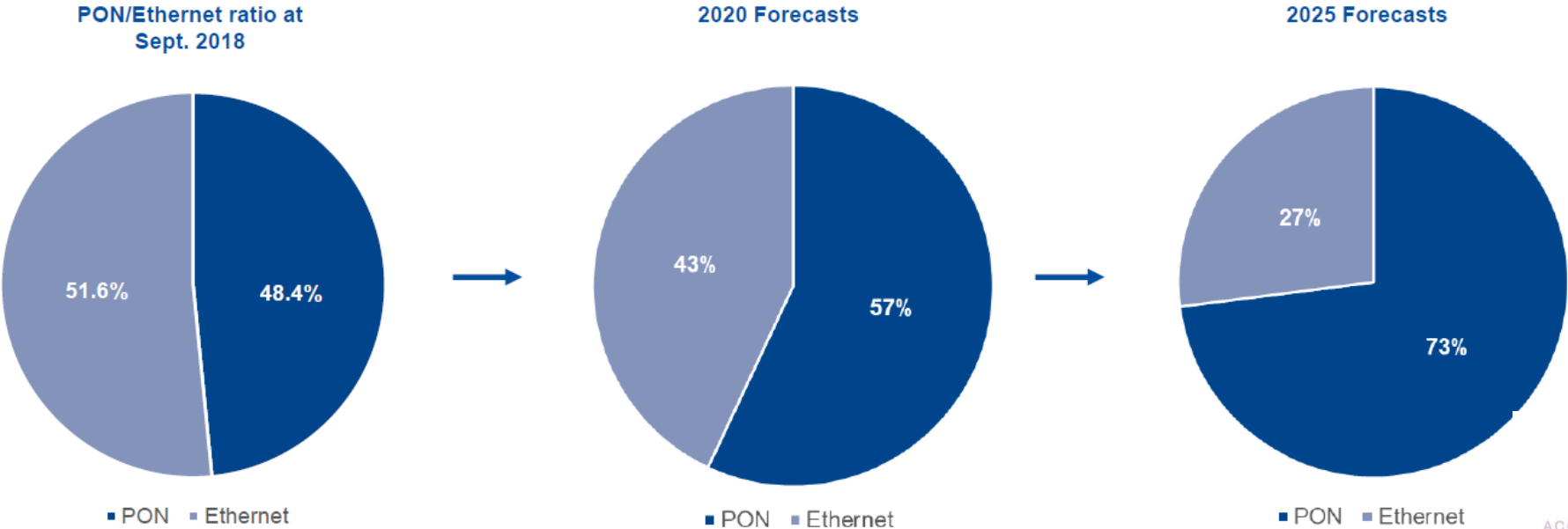
Source: IDATE for FTTH Council EUROPE



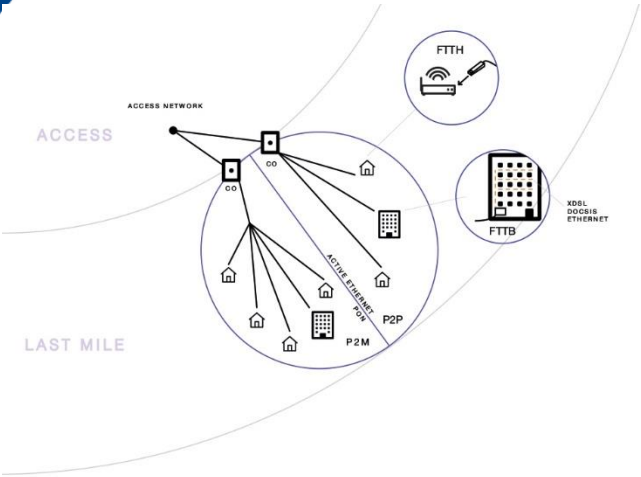
FTTH ARCHITECTURE & TECHNOLOGY TRENDS



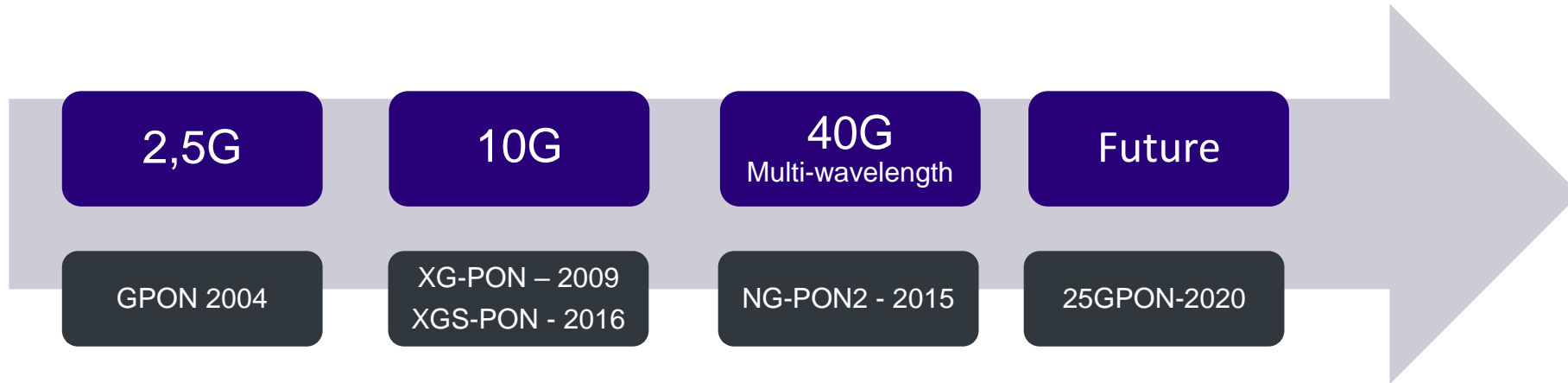
PON / Ethernet
PON solutions will tend to be predominant in the coming years



Source: IDATE for FTTH Council EUROPE



SOLVING THE BANDWIDTH PROBLEM



XGS-PON and NG-PON2 approved

- Both being deployed to some level in 2017
- XGS-PON provides 10G/10G services
- NG-PON2 provides 4 wavelengths x10G / 10G services

But its not just about bandwidth



THE 10GPON DEPLOYMENT IN THE WORLD



Today

Operators worldwide are testing or deploying 10G PON

Future

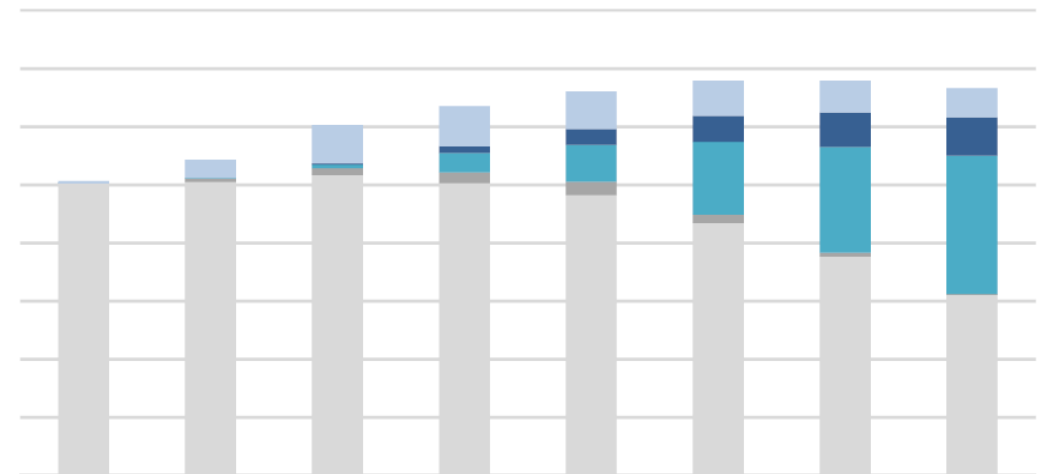
By 2022: 10G PON may overtake current PON

(Source: Ovum 2017)



Drivers:

- 5G readiness
- Market leading speeds
- Service convergence
- Technology proof of concept



2015 2016 2017 2018 2019 2020 2021 2022

■ Current PON ■ XG-PON1 ■ XGS-PON ■ NG-PON2 ■ 10G EPON

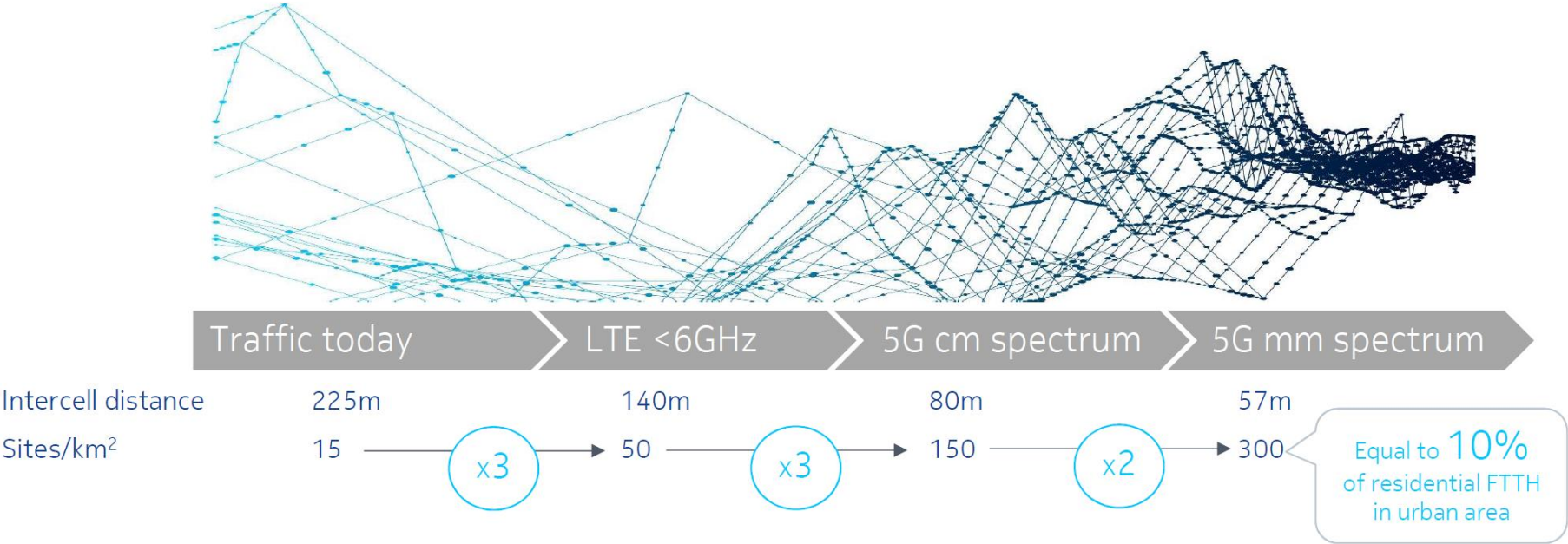
Common analysts' view:

- 10G PON is growing
- XG-PON1 and 10G EPON flattering out

EVOLUTION OF WIRELESS NETWORKS



Addressing the needs of mobile evolution
Trend 1: Network densification



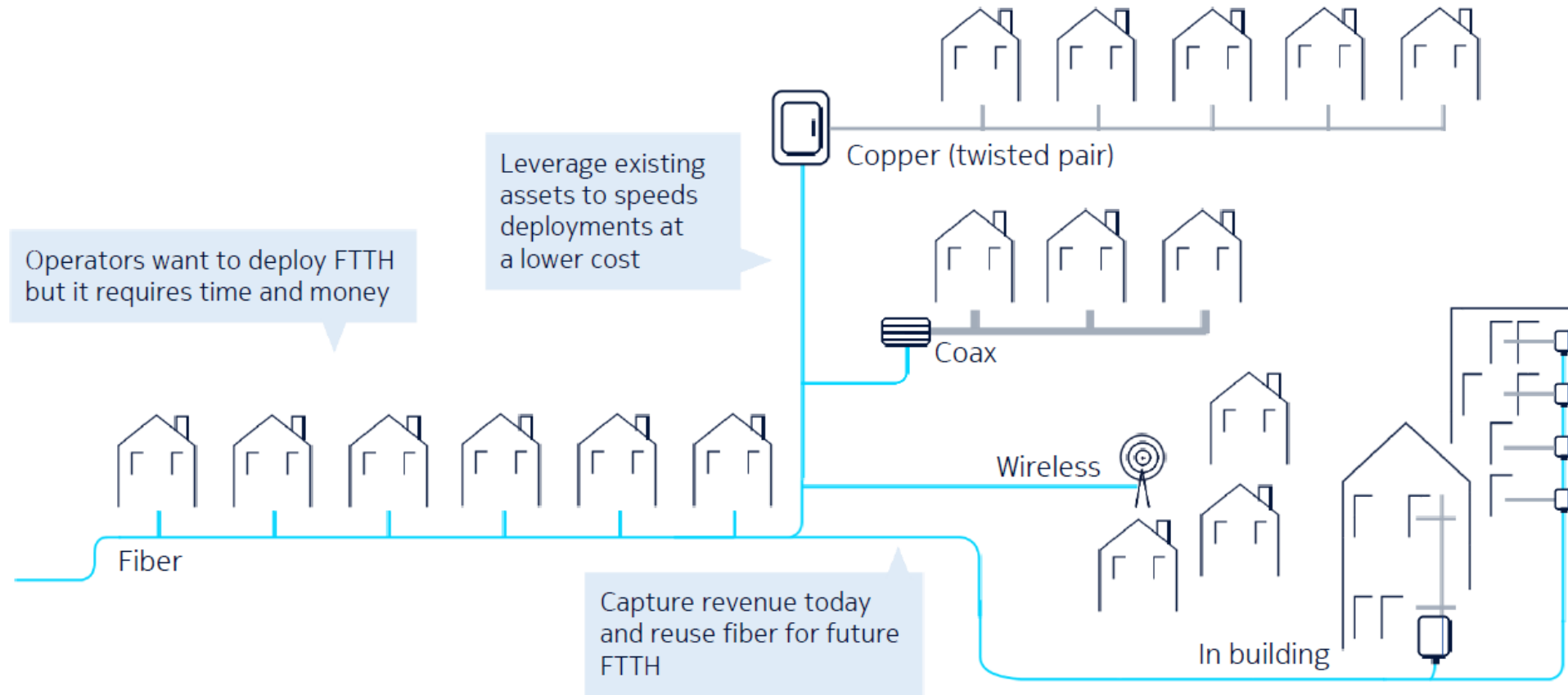
High capacity PON network can easily meet the need to backhaul increasing number of small cells

Source : Nokia

COMBINE FIBER, COPPER, COAX AND WIRELESS FOR UBIQUITOUS ULTRA-BROADBAND



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POF A DIY FIBER FOR UBIQUITOUS INHOME'S GIGABIT CABLING

DEMAND EVOLUTION



B2C Services

- Smart home
- TV 4K/8K
- Video on-demand
- Catchup TV
- Gaming



B2B Services

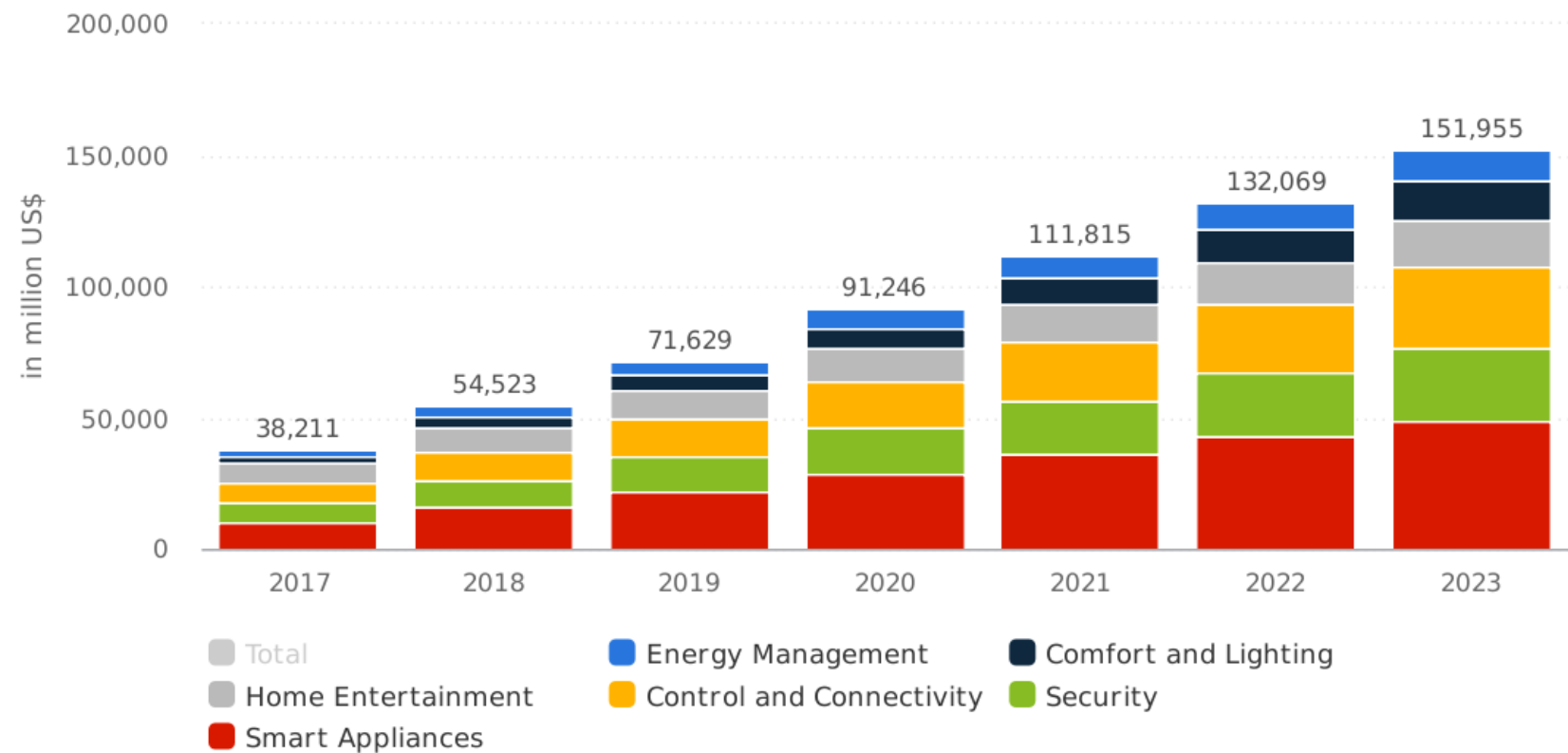
- Video conferenc
- VPN Network
- Cloud application

WORLDWIDE REVENUE IN THE SMART HOME MARKET



Revenue in the Smart Home market

in million US\$ (worldwide)



Source: Statista, March 2019; Selected region only includes countries listed in the Digital Market Outlook

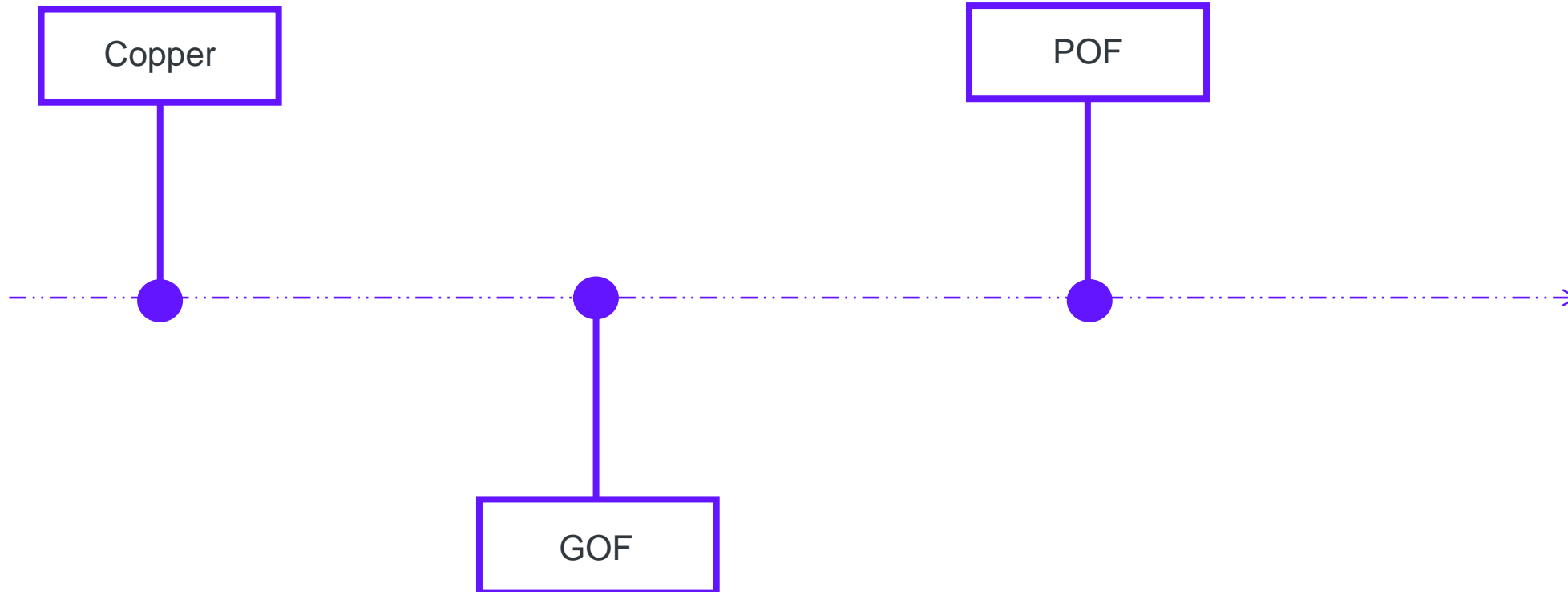


TIME EVOLUTION

Making Smart Cities Sustainable from large scale pilots to real-life deployment



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COMPARISON

Making Smart Cities Sustainable from large scale pilots to real-life deployment

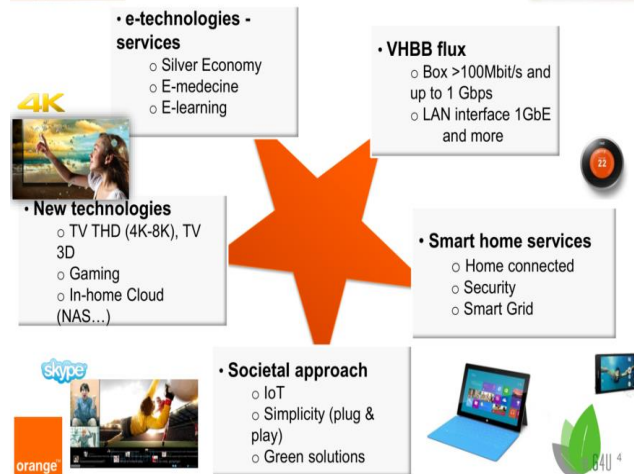


Cable Type		
	Cuivre Cat.6	POF
Copper Capacity	17 Kg	0 Kg
Energy consumption (12kW/Km)	204 kWh/km	0 kWh/km
Plastic Capacity	13 Kg	3,5Kg
Energy consumption (24kWh/Km)	312 kWh/Km	86,4 kWh/Km
Total consumption	516 kWh/km	86,4 kWh/km
CO2 Equivalence	310 KgCO2/km	52 KgCO2/km

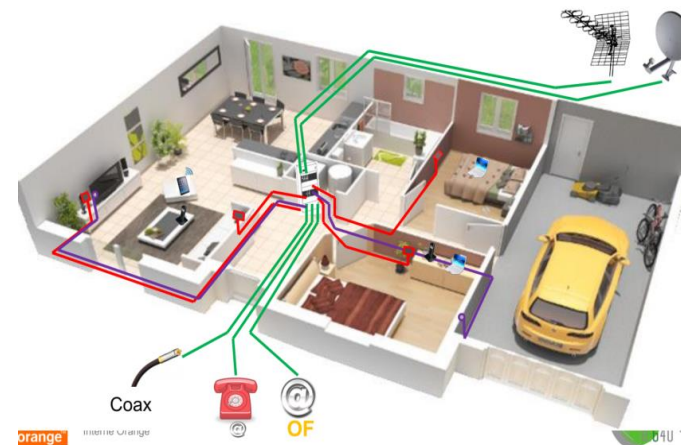
EXAMPLE ON THE FRENCH MARKET

Minimal Digital Home Connectivity of a home

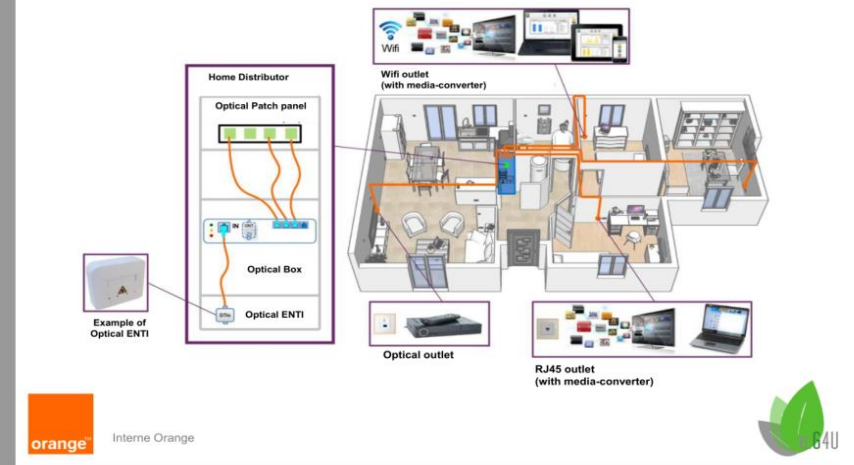
Since 2010, french regulation on residential cabling mandate a minimal network infrastructure for the digital home. NFC 15-100 mention a minimum of 4 digital outlet in the house amongst which 2 must be active.



Structured cabling from the Home Distributor to the customer outlets



- Optical grade with silica fibre (SMF or MMF) or plastic fibre (POF)



IN HOME DATA WIRING



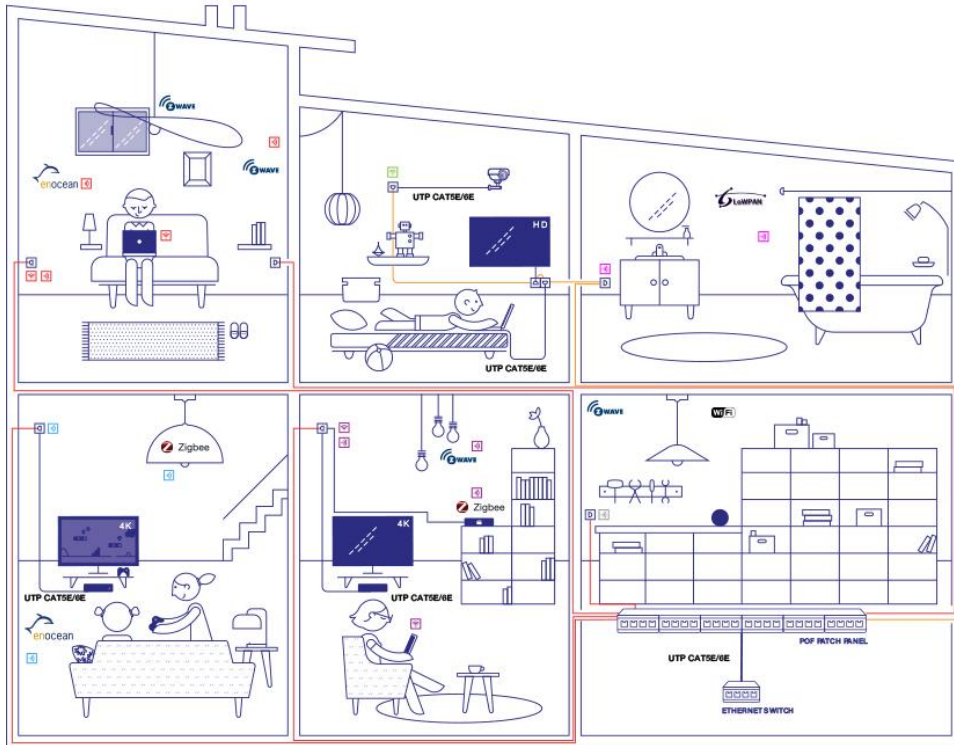
- The POF technology enables transmission UP to 1Gbps (1000 Mbps) for link length UP to 50m (can reach 100m at half speed)
- The standards that governs such bitrate digital transmission are:
 - ETSI TS 105 175-1: Plastic Optical Fibre System Specifications for 100 Mbit/s and 1 Gbit/s.
 - IEEE 802.3bv: IEEE P802.3bv IEEE Standard for Ethernet Amendment 9: Physical Layer Specifications and Management Parameters for 1000 Mb/s Operation Over Plastic Optical Fiber



GIGABIT PLASTIC OPTICAL FIBER BY SKYLANE OPTICS:

A "Do It Yourself" optical fiber solution for ubiquitous inhome's **Gigabit Cabling**

Simple, Fast, Unbreakable & Performant



#01 POF Patch Panel:

- > Gigabit Media Converter 1U Factor:
 - 8/16/24/48 Ports
- > Optional Power Injection:
 - IEEE 802.3af(PoE)
 - IEEE 802.3at(PoE+)

#02 POF Wall Plug:

- > Gigabit In Wall Media Converter
- > Compatible 48/110/220v
- > Optional Wifi Acces Point
- > Optional USB Power Supply
- >... (Form Factor)

#03 POF IOT Extensions:

- > IEEE 802.11nac
- > ITU-T G.9959/
- > IEEE 802.4.15:
 - 6LoWPAN
 - Zigbee
 - HREAD
- > BLE Bluetooth

*The Skyane Optics POF Product catalogue is compatible with POF Cables, POF Hybrid Cables and IEEE 803.3bv and itu-t G.9960 (G.hn).

*Star Cabling Topology (IEEE 802.3bv) and Daisy Chain Cabling Topology (itu-t G.9960) (G.hn) are supported by all Skyane Optics POF Products.

ADVOCACY FOR A DISTRIBUTED IOT LPAN RF

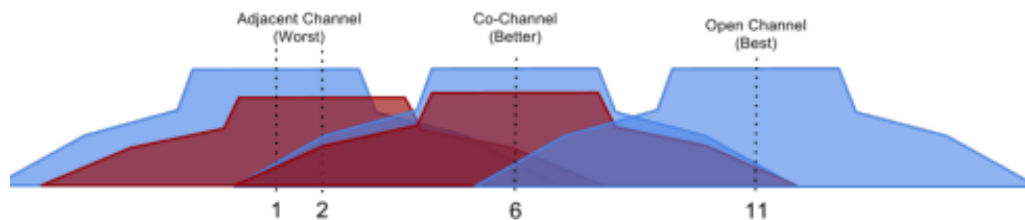
Room level Multi-radio Access Point

FIGHTING FOR RADIO FREQUENCY AIRTIME

Local Area Network aka Wireless Ethernet : WiFi APs race to spectrum



- 2.4Ghz & 5Gh (& soon 60Ghz) in a license free space
- According to ISM Band Type B RF: spectrum is shared amongst technologies
« *Radiocommunication services operating within these bands must accept harmful interference which may be caused by these applications.* »
- Various type of Signal strength



EVEN MORE FIGTHERS

Local Area Network aka Wireless Ethernet : WiFi

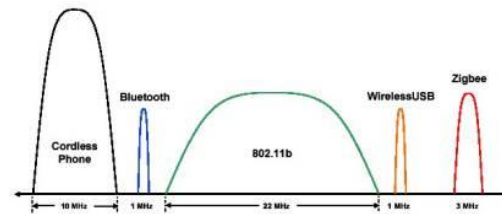


- Industrial, Scientific and Medical radio spectrum band

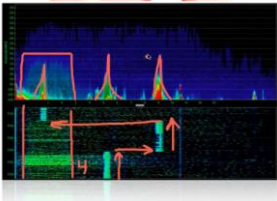
- Non-ISM uses:

- WLAN, LWPAN, Hiperlan, BLE
 - Sensors,
 - DECT phone
 - Baby Monitor
 - Camera
 - RADAR
 - ...

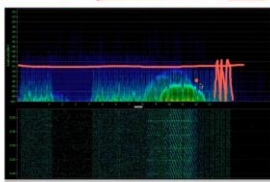
- Various type of RSSI strength (RF power emissions)



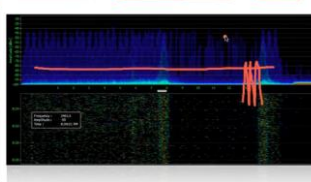
Baby Monitor (FHSS)



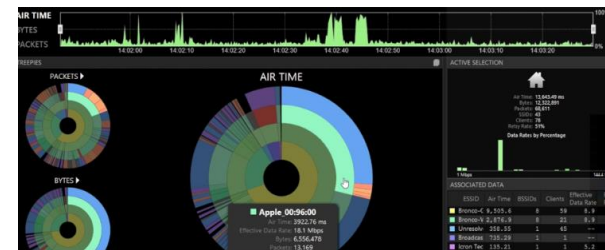
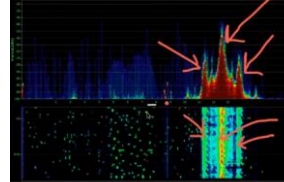
Bluetooth (Discovery Mode, FHSS)



Xbox 360 Controller (FHSS)



Analog Video Camera

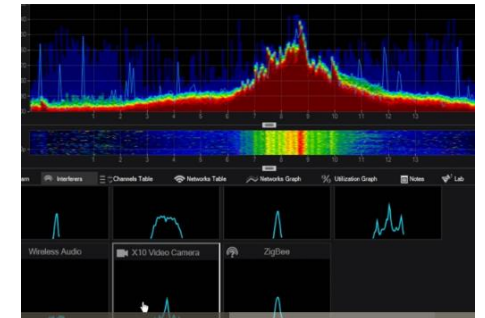
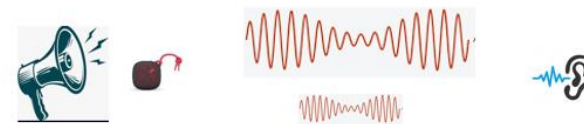
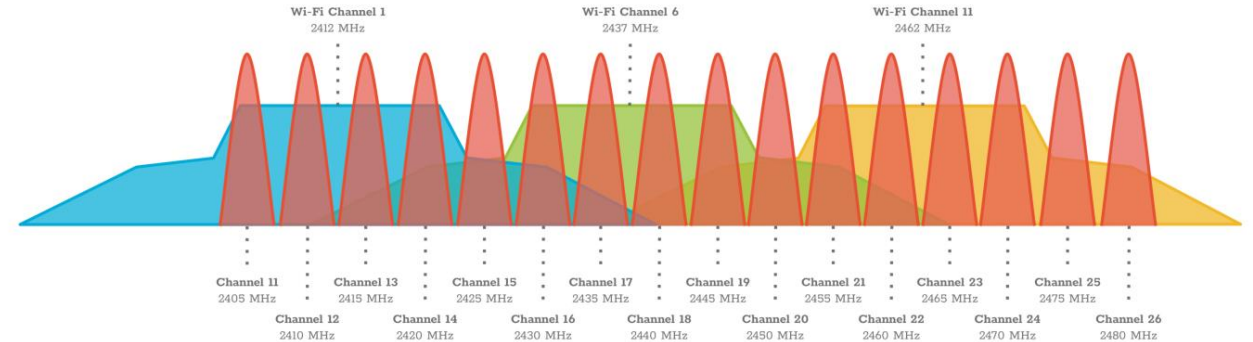


IOT IS IN THE ARENA TOO

Low Power Area Network aka Smartbuilding IoT

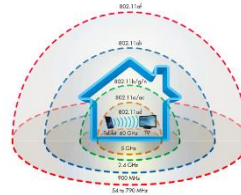
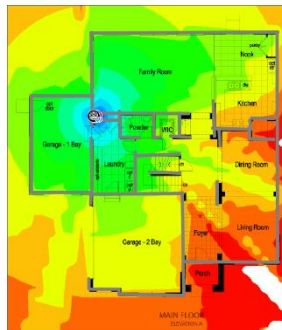
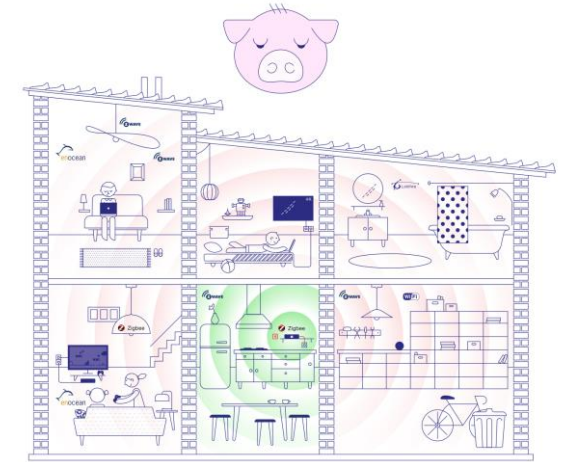
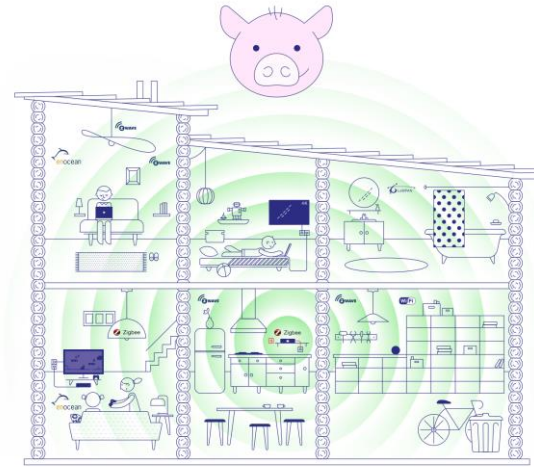
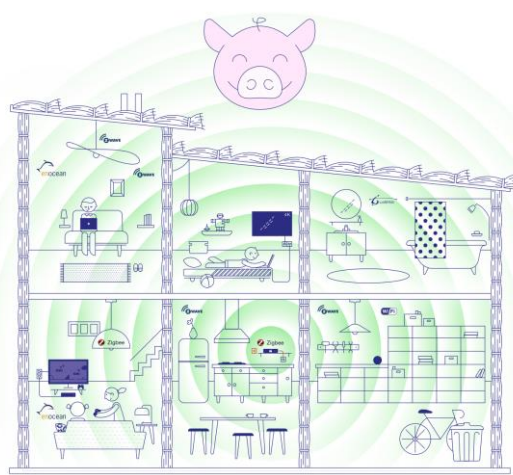


- LPAN means LOW POWER
- WiFi interferes with ZigBee channels (2,4Ghz)
 - WiFi's three non-overlapping channels (1, 6 & 11) exact same frequencies as ZigBee channels 11-22
 - ZigBee channels 25-26 aren't immune either because of channel 11's sideband lobe
- Stronger signal is not the solution 4 all
 - (IoT) LPAN radio
 - Low power RF signal
 - Powered by a battery
 - Small form factor (and antenna)
 - e.g. WiFi transmit Energy which crushes the IoT device as numerous other RF devices do



MANY MATERIALS ARE NOT (ISM) RF FRIENDLY

Once upon a time, three little pigs...

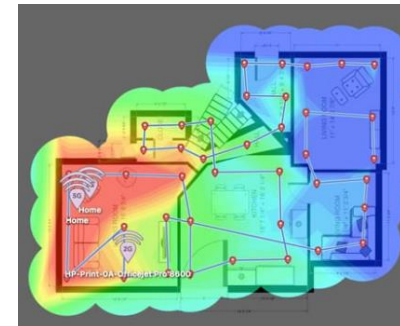


Works well IF and only IF:
Construction is made of
Straw or Wood

Placing the AP in the 'Kitchen' which is in the center of the house



What about house made of bricks?



Wi-Fi Signal Loss By Building Material

5GHz signal loss measured in decibels

Concrete (203 mm):	55.1581
Reinforced concrete:	53.7989
Brick-faced concrete wall:	39.8953
Brick-faced masonry block:	32.6320
Concrete (102 mm):	26.008
Brick:	15.2806
Masonry block:	14.9250
Lumber:	3.2778
Glass:	0.0688
Plywood and drywall:	+0



TODAY TRENDS ON LWPAN

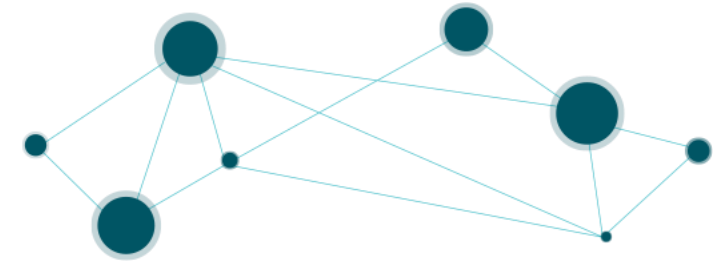
Dowscaling the IoT Gateway Controller Radio(s) coverage + Add local IoT Bridged Radio(s) coverage



From the Kitchen Hub to the local in-room's distribution



KITCHEN Hub



- Mesh networking
 - IoT message relay by multiple Hop by Hop to the SmartHome Controller
 - Requires many 'non battery powered' sensors accross the house
 - **Highly depends on the house rooms architecture and wall materials**
- IoT radio bridges with wired Ethernet backhaul
 - IoT message relay single Hop to the SmartHome Controller

What is Ethernet backhaul?



LOCAL, LOW POWER, MULTI-RADIO RF BRIDGE WITH ETHERNET BACKHALL

Wired uplink WallPlug RF bridge



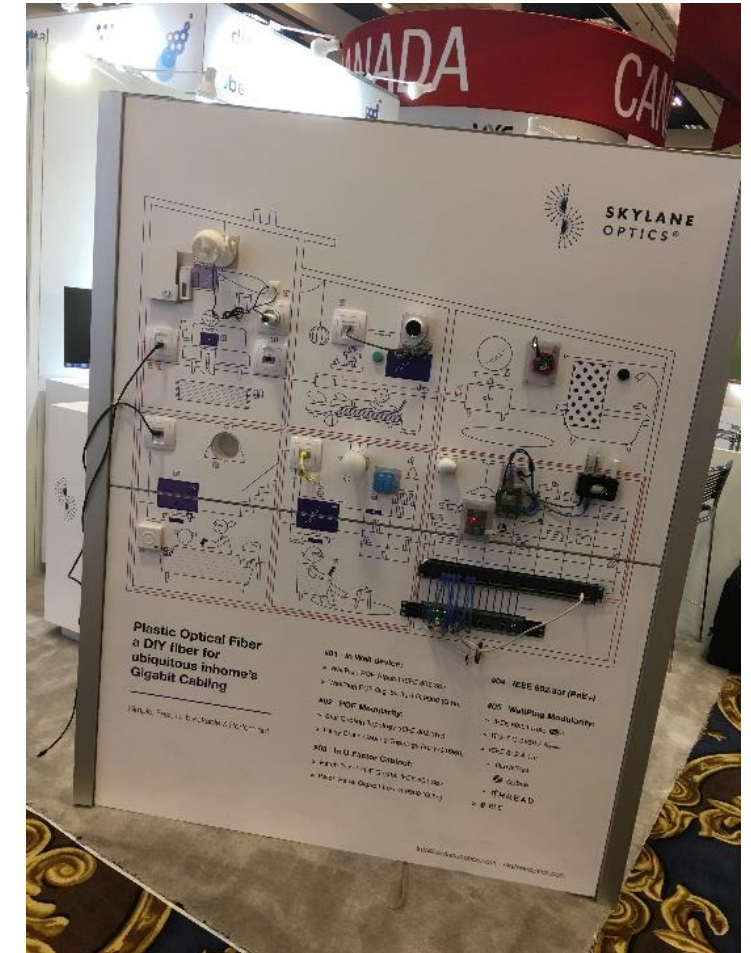
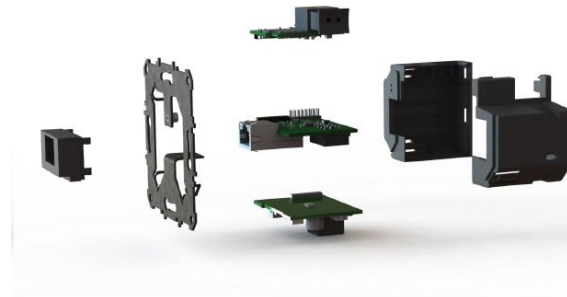
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- Uplink room connectivity (wired Ethernet Backhall)
 - TV Coax
 - Phone Twister Pair
 - Electricity Wires
 - Fiber
 - Plastic : POF (tube retrofit)
 - Glass : GOF
- Room digital services connectivity (with Quality of Service)
 - WiFi (>=Gigabit aka nac)
 - Z-Wave
 - Zigbee
 - 6LBR (6lowPAN over X / Thread)
 - BLE
 - ENOCEAN

ITU-T G.hn



IEEE 802.3

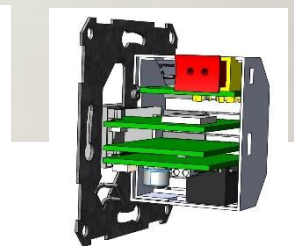
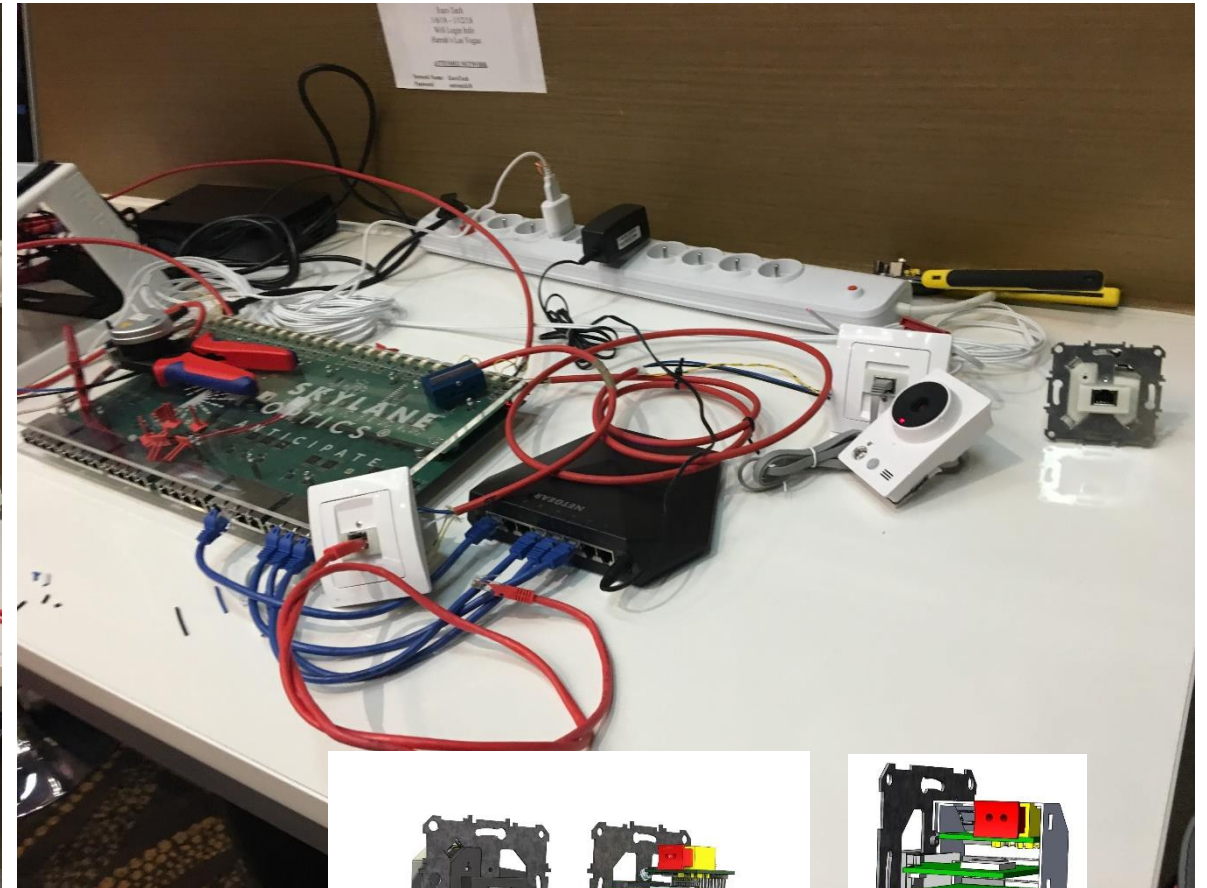
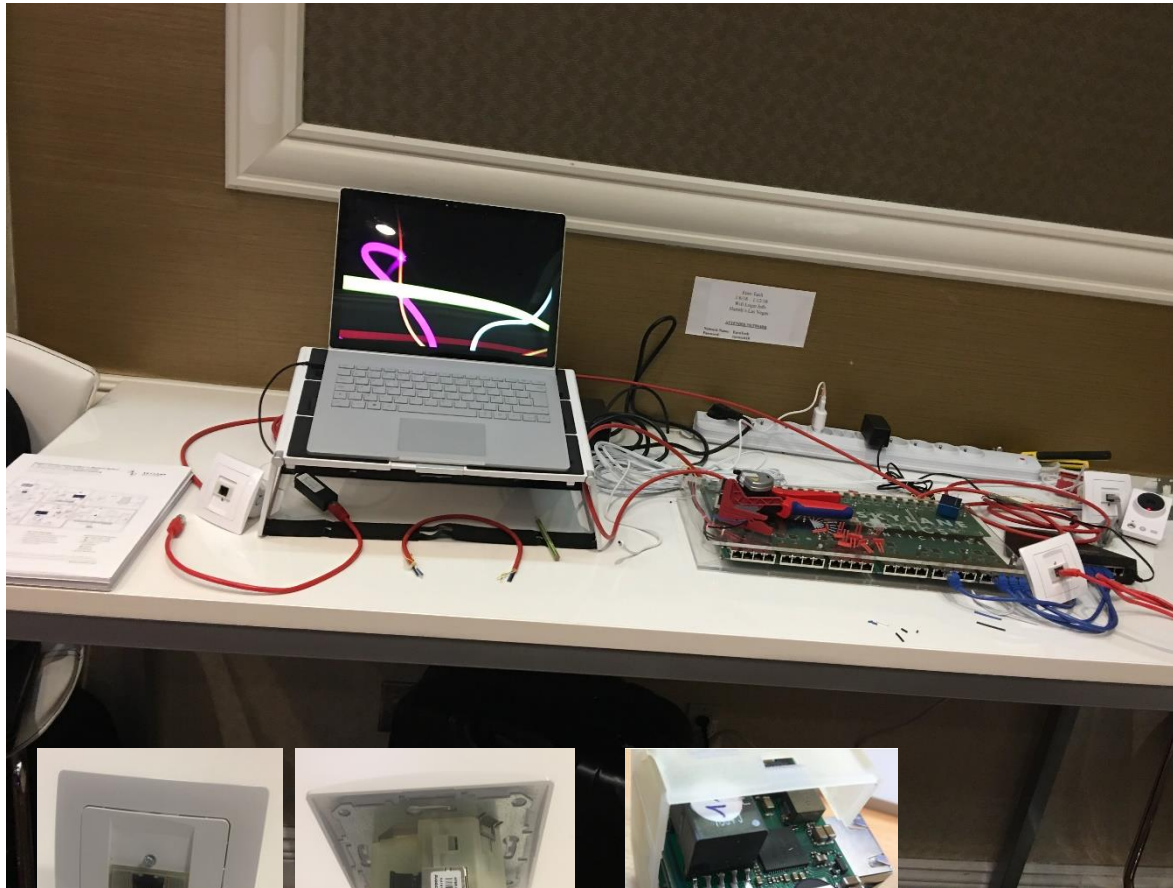


INDUSTRIALIZATION OF A 2 YEARS R&D

(multi) Gigabit WallPlug IoT RF bridge operational prototypes



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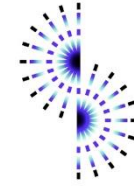
R&D PROGRAMS



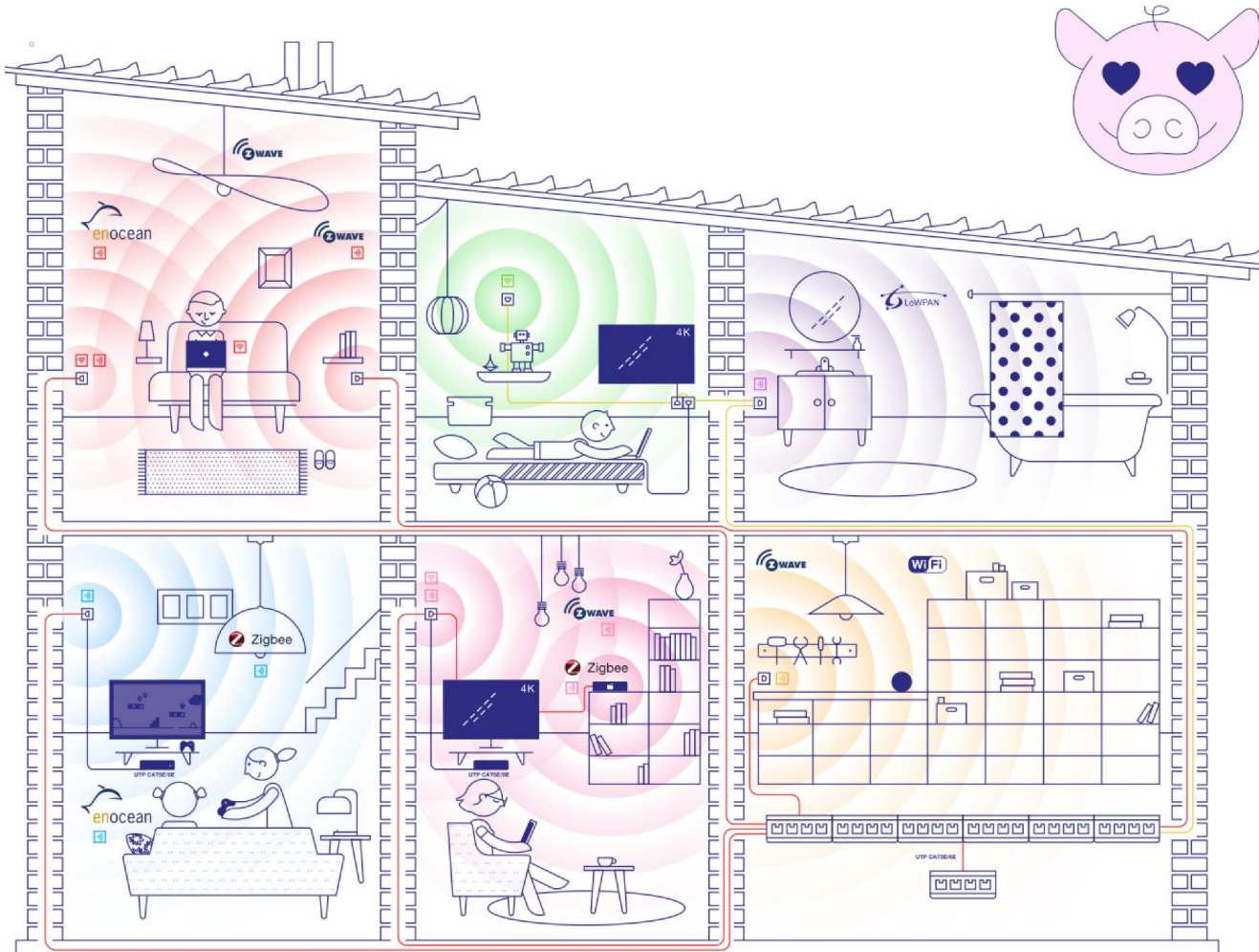
- Actphast 2015-2016 : RCLED to PoF coupling device
- Eurostar 2015-2018 : S1-PoF
- DGO6 2014-2018 : Senzor
- EFL 2017-2018 : autosensing
- RPR 2017-2018 : Unified Home backbone network
- BEWARE 2017-2018 : Skygate Secure Coding
- H2020 : Next Generation Free Form optics (proposition March 19)

PER ROOM LOW POWER RADIO BRIDGE(S)

Skylane Optics flexible in-WallPlug is a small form factor Multi-Radio bridge which fits within traditional wall environment.

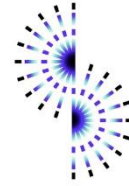


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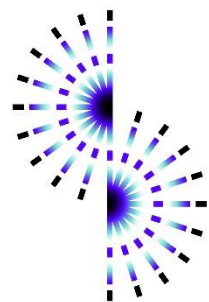
This new kind of in-wall flush-mounted outlet offer in room relay services for **high speed ubiquitous Internet (WiFi)** and **narrow band speeds IoT sensors or actuators (Zigbee, Thread, Z-Wave, BLE, EnOcean)** located **across the various living place of the smarthome**”

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**WE HAVE A LOT OF INNOVATIONS
IN EUROPE AND IT IS NOT TOO
LATE TO POSITION OURSELF IN
THE WORLDWIDE MARKET.**



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