

## Opening new horizons

Information session SBO call 2022



### Preface



- What you should learn from this presentation
  - Understand the characteristics of the SBO programme
  - Grasp the scoring and evaluation procedure
  - How to prepare an application that meets the evaluation criteria



- This presentation
  - serves as applicant's "quick starting guide" (key topics only)
  - more details: SBO webpage

https://www.fwo.be/nl/onderzoeksfinanciering/onderzoeksprojecten/sbo-projecten/\_(NL) https://www.fwo.be/en/fellowships-funding/research-projects/sbo-projects/\_(EN)

- DISCLAIMER
  - Official & binding documents: regulations (in Dutch) on FWO website
    - English regulations have no legal status



## Outline

- 1. FWO: Mission and key facts
- 2. Characteristics of the SBO-programme
- 3. Submission of an SBO project proposal
- 4. Evaluation process and framework
- 5. Practical recommendations
- 6. Further reading & contact





## Research foundation Flanders: mission

- Funder of
  - Curiosity-driven scientific research
  - Strategic research
- Funding programmes
  - Individual researchers (pre-, post-doc, mobility, ...)
  - Research teams (projects, SBO, Odysseus,...)
  - Research infrastructure
  - Flemish Supercomputer Centre (VSC)
  - Scientific prizes
- Bottom-up in all disciplines
- Interuniversity (incl. Research Centres) competition
- Transparency and equal opportunities



2. Characteristics of the SBO-programme



### SBO =

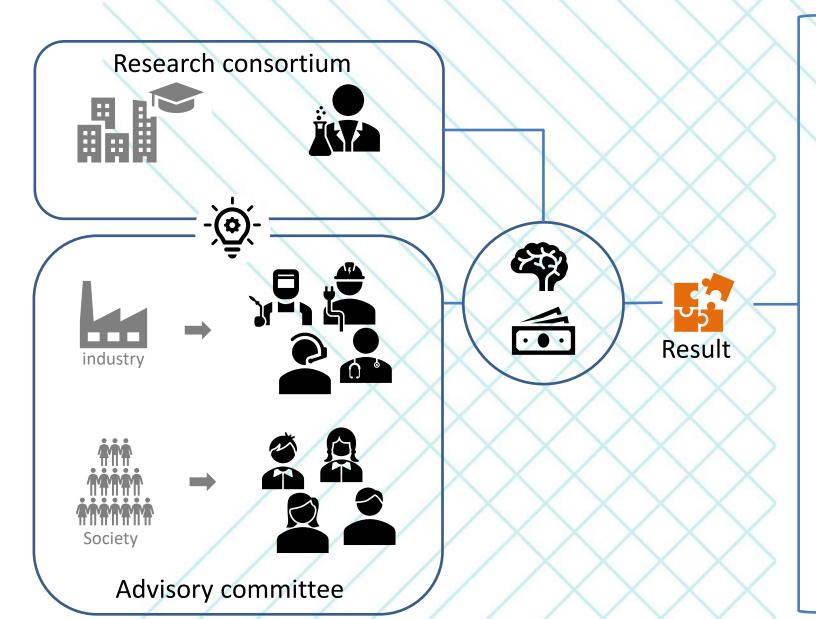
## Use-inspired basic research:

Innovative scientific research that has a clear relationship with practice, starts from the needs of the field and is aimed at a sustainable implementation of the results





### Strategic basic research



### **Utilisation**



Product









## SBO: Strategic basic research



- Open to all scientific disciplines and fields of application (bottom up)
- High-quality basic research with focus on challenging, high-risk, inventive and original research
- Research is not a goal in itself but an essential mean to allow for important new knowledge utilisation



- Clear vision about the potential for translation into concrete applications
- Clear plan on how to bring innovation to the field
- Engagement by economic and/or societal actors in Flanders to ensure effective transfer to and exploitation by these actors
- Two finality parts: economic (E) or societal (M), defined by the main type of actors who embrace the applications





## SBO: Strategic basic research

## Routes for valorisation/utilisation:

Economic utilisation strategies: economic value (i.e. employment + investments)



- Transfer results to existing companies → follow-up R&D activities
  - Requirement for an Industrial advisory committee
- Transfer to a to be founded spin-off company → followup R&D activities & development of business strategy
  - Optional Industrial advisory committee
- Societal utilisation strategies: societal value creation
  - Transfer results to existing organisations → follow-up R&D & implementation activities
    - Requirement for a societal advisory committee







## SBO: Strategic basic research

• SBO research: still far away from the market: successful SBO project should initially result in follow-up (R&D and/or translational) activities.

• Applicants remain owners of the project results:

<u>Transfer</u> of valuable results to be carried out at prevailing <u>market</u>

<u>conditions</u> and <u>open to all companies</u> in the European Union, including those that are not a member of the advisory committee.





## Two challenges for the SBO applicants



1) <u>Science</u>: Demonstrate innovation, scientific added value, feasibility, appropriate research approach, adequate project management, expertise, ....





## Two challenges for the SBO applicants



- 2) <u>Utilisation</u>: Demonstrate utilisation <u>potential</u> and utilisation <u>approach</u>.
- Clear vision on the potential for utilisation
- Clear plan on how to bring innovation to the field
- Involvement of the utilisation partners: Requirement of reciprocal cooperation across institutional boundaries



• Requires an investment in **meaningful interactions** and network building during the preparation phase of the SBO project with users in the field.

Substantiated early & meaningful interactions and cooperation between researchers and the 'users' of the intended applications



## Two challenges for the SBO applicants



- **Involvement** of the **societal/economic** community in the SBO project cycle to facilitate a **smooth transition** between the end of the SBO-project and the further development and implementation pathway within the user organisations.
  - Advisory committee



- Active effort to enable the effective transfer to and commitment for utilisation of research results by these actors.
  - Engagement for follow-up R&D activities and implementation efforts by members of Advisory committee
  - SBO-E: Mandatory contribution by all companies of the advisory committee (Monetary/substantiated in kind contribution not for spin-off earmarked projects)
  - Substantiated in Letters of Intent





## Advisory committee (FAQ)

- Compulsory for SBO-E (transfer to existing companies) and SBO-M (optional in case of a spin-off earmarked project)
- Open to all interested companies or societal actors, including those outside the Flemish region
- Covers entire utilisation chain: elaborate on the role of each individual user
- Elaborate on **active involvement** and **commitment** of user organisations (pre-, intra-, post-project)
- Dynamics of the advisory committee & members' expectations: elaborated vision on intellectual property rights/transfer of project results, especially for members that are active in overlapping areas of applications and/or field were exclusivity is common





## Advisory committee

- Spin-offs: importance of early interactions with interface and transfer services, potential customers and capital providers
- Mention parallel R&D collaborations, follow-up R&D activities and implementation efforts → beneficial for feasibility/likelihood of the utilisation approach after the SBOproject
- SBO-M: Application oriented activities from the third project year onwards to bridge the gap between SBO-results and societal implementation (potential advantage in selection process!). Activities to be performed by the societal actors no FWO funding



Substantiated in letters of intent







## Advisory committee SBO-E



- Monetary contribution mandatory for all commercial members of the advisory committee
  - Amount:
    - SME: €250/year
    - Large enterprise and other organisation: €1,000/year
    - Higher contribution is not obligatory but may be positively assessed in the evaluation of the proposal
  - 'In kind' contribution can be accepted provided the added value for the project and its intrinsic value is well substantiated
  - scientific institutions, governments or societal actors: No hard requirement for financial contributions
- Contribution needs to be confirmed in the 'letters of intent' of companies



## Eligible applicants



Eligible partner organisations: all Flemish Research institutions\*:

- Universities
- University colleges ('Hogescholen')
- University Hospitals
- Strategic research centres
- Other research centres with Flemish office
- IMEC, VITO, VIB, Flanders' Make, Flanders Marine Institute, and scientific institutions with a government grant and an establishment in the Flemish Region
  - obliged to submit the proposal together with at least one other Flemish research institution



- Optional involvement of non-Flemish Research institutions: maximum 20% of the project budget
  - useful <u>knowledge transfer</u> towards Flanders ("missing links" in essential expertise) & clear <u>added</u> <u>value</u> for the SBO-project (including utilisation objectives)
- If there might be any doubts about a participating organisation meeting the definition, compliance
  with this definition should be argued! Please contact the FWO administration for further assistance
  via <a href="mailto:SBO@fwo.be">SBO@fwo.be</a> beforehand.

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<sup>\*</sup> Definition of a 'research and knowledge-dissemination organisation' as stated in Article 2, section 83 of the Regulation (EU) No 651/2014 of the commission of June 17, 2014— Framework for State aid for research and development and innovation (2014/C 198/01)





## SBO programme budget & duration

 Programme Budget: circa 37,4 M€ (excl. 2,5M€ is earmarked for ERA-net)

### Project duration

- Max. 4 years of workload
- Project-related costs made for 2 additional years following the end of the official project period are acceptable at the final financial verification





## SBO project budget

- Support: 100% of acceptable costs
- Acceptable costs:
  - Overhead costs should not be included in the project budget that is submitted to FWO.
  - Max. requested budget is € 425,000 (excluding overhead) per project year per participating legal entity with a share of at least 15% of the total project budget.
  - Eligible costs: Research and 'utilisation preparing' staffing\*, consumables, equipment, subcontracting
- Non-binding guideline on the magnitude of a consortium's project budget: about € 1,7M (excl. overhead)

<sup>\*</sup> Directly integrated into the relevant research teams of the SBO project consortium, excluding individuals employed in interface services or research coordination services and for whom another form of funding is already available



## 3. Submission of an SBO project proposal

Practical guidance



## Two steps: pre-notification & submission

Submission via FWO e-portal





- Pre-notification: transfer of application to host institution in FWO eportal: deadline 15/09 at 5 PM
  - Importance of timely interactions with TTO offices & a smooth start-up of the evaluation procedure
  - Preliminary application should contain at least:
    - project consortium members
    - summary of scientific & utilisation goals
    - experts to be avoided (max. 3)
    - i.e. tabs general, summary, applicants, co-supervisors, referees, expert panel
  - Other parts: if not finalised, uploading is not necessary



• Final submission: 30/09 5 PM by the main applicant's institution



Mind your institution's internal deadlines!





- GENERAL: title, project duration, ...
- SUMMARY:
  - non-confidential summary for communication purposes
  - innovation goal(s) for inclusion in FWO contract (when funded)
- APPLICANTS:
  - = organisations (i.e. not at the level of the research unit!) that are part of the consortium
  - consortium = 'main applicant' or 'main applicant + co-applicant(s)'





- CO-SUPERVISORS:
  - The person who fills in the information in the e-portal = supervisor. He/she is the contact person for the main applicant.
  - Co-supervisors = representatives from the different research units in the consortium. For each co-applicant, one of these co-supervisors must be appointed as contact person for this co-applicant.
- EXPERT PANEL
  - Select your expert panel, main (& secondary) topic for your proposal and provide some keywords
- REFEREES OPTIONAL:
  - If you have a good reason why FWO should not contact certain experts for the evaluation of your proposal, you may provide their names + motivation). The list should be limited (max. 3)!





- ETHICS: you have to indicate whether your study involves ethical aspects that require approval by an ethical committee.
- BUDGET:
  - Rules are explained in the 'Cost Model' on the website.
  - Sub-budget for each applicant.
  - Budget has to be prepared in the excel template (available via the e-portal), and should (XLS w/o macros) be uploaded in the e-portal afterwards.
  - Quotes for large subcontractors have to be uploaded in the e-portal as well.
  - Next to the uploading of the Excel-sheet, an overview of the total costs should be entered in the e-portal.





- SCIENTIFIC PROJECT DESCRIPTION
  - Template downloadable in e-portal, to be uploaded as PDF
  - In English
  - Max. 15 pages
- INTENDED UTILISATION AND KNOWLEDGE TRANSFER
  - Template downloadable available in e-portal, to be uploaded as PDF
  - In English
  - Max. 15 pages
- EXPERTISE AND TRACK RECORD
  - Template downloadable available in e-portal, to be uploaded as PDF
  - In English
  - Max. 1,5 page per <u>research unit</u> in the consortium





- DATA MANAGEMENT PLAN
  - Info available on FWO website (see SBO manual)
  - Contact persons within several organisations
- EXTRA DATA
  - Letters of intent of the advisory committee <u>ONLY</u>
    - will be transferred to external experts
      - → in English
    - uploaded when submitting the project
      - → no additions can be made afterwards





- EXTRA DATA
  - Intellectual property

### You have the choice:

- To accept the model cooperation agreement as agreed upon by the Tech Transfer Offices Flanders
   (<a href="https://ttoflanders.be">https://ttoflanders.be</a>), which is made available on the FWO-SBO website
- 2. Not to agree with the standard template used by universities and most research organisations.
- To indicate that you have not yet settled an agreement on the main principles of the consortium agreement.
- In case of a tailor-made cooperation agreement (**option 2**) or of a currently unsettled collaboration agreement (**option 3**): **provide a short motivation**
- Full cooperation agreement is requested <u>after</u> granting the project proposal. This cooperation agreement & any changes to it during the execution of the agreement is subject to approval by the FWO.



Seek timely advice with your Tech Transfer office!





## Declarations by applicants

Declarations per **participating legal entity** on authorisation of inquiries, absence of double financing & declaration of status of research organisation

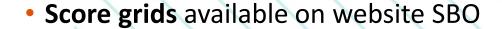
- For applicants with e-portal back office:
  - Checkbox in e-portal (done by research coordination offices after transfer of the application to FWO) e.g. universities, strategic research centres, ITM, ...
- For organisations without e-portal back office:
  - <u>Declaration</u> (verbatim from template) of these organisation(s) signed by a legal representative of the organisation should be uploaded in e-portal together with the project application.



4. Evaluation process and framework



## fwo Evaluation process and framework



















- Peer review of the scientific quality & utilisation quality by four international **experts**, selected by FWO
- Rebuttal (January 2023)
- Expert recommendations and written feedback from the applicants are followed by a two-stage internal peer review
  - A thematic SBO-expert panel assigns a consensus score on the scientific and utilisation dimension of a limited set of SBO-proposals. The panel members act as generalists with respect to the set of proposals to be evaluated within the panel.
  - SBO steering committee reviews, amends, modifies, and ratifies the evaluation reports and then ranks the proposals
- Decision on support by the FWO board of directors (May 2023)



# fwo Scientific evaluation criteria

### **S1**: Innovative Value of the **basic research**

Added value to the international state-of-the-art? Basic research, high scientific quality with good level of risks, challenges and inventiveness?

### **S2**: Quality of the **research approach**

Research approach well-described and adjusted to the realisation of the research objectives, no significant shortcomings?

### **S3**: Project planning & resources

Elaboration of work programme (clear objectives, performance levels, milestones and deliverables) and project management, allocation of tasks, mutual interactions, Balance between the workload and the requested resources.



## Utilisation evaluation criteria

### **U1**: Relevance/Strategic importance and applicability amongst which in Flanders

• Relevance of the research approach for the anticipated utilisation, high utilisation potential (socio-economic added value, societal value), predominant value chain in Flanders

### **U2**: Utilisation approach and knowledge transfer

- Substantiated and realistic/feasible utilisation plan dealing with bottlenecks, utility and relevance of the advisory committee (involvement & interaction with the advisory committee: evidence for a preparatory phase with clear impact on the scientific activities and utilisation approach, interaction during proposal execution, proposal creates prospects for follow-up R&D(&I) activities by the users, commitment (see: Letters of intent) to participate in follow-up projects)
- For SBO-E Spin-off: concrete and viable business concept.

### U3: The added value of the project in the field of sustainable development (where appropriate)

 The sustainable development objectives that are tackled are eligible socio-economic SDG challenges. The application contains an implementation plan and an assessment of the significance of the expected effects. See the "sustainable development manual" for more information.

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# R&D capacity, competence and infrastructure

### C1 R&D capacity and competence; infrastructure

Overall scientific or technical expertise and infrastructure present?
 Synergy within the consortium?

### C2 Competence and track record with regard to transfer and utilisation

Competence and track record with regard to utilisation



## Sustainable development





























- SBO projects with an elaborated focus on particular sustainable development goals may be granted an excellent score on the sustainable development criterion U4.1. Others will receive a neutral score.
- The 'distance to the SDG 2030 targets' in Belgium (Sachs et al., 2019; https://dashboards.sdgindex.org) is used to delineate research topics that are eligible for an excellent score.
- Each project proposal with an elaborate focus on SDGs must
  - Mention the eligible IAEG-SDGs indicator for which it seeks to offer a solution (fit within SDGs),
  - Present an SDG implementation and utilisation plan with intense collaboration between the academic ecosystem and socio-economic partners such as industry, nongovernmental and intermediary organisations and the government.
  - Include a quantitative, or, if not possible, at least a very thorough qualitative assessment of the expected direct effects, the significance and the sustainability of these effect, indicators for monitoring the change, and the added value compared to alternative approaches.
- See website for more background, information and for the eligible SDG indicators





## Evaluation process and framework

### Scientific dimension (S)<sup>†</sup>

		-	_		-	-	_				
Scientific dimension S	1	2	5	4	5	6	/	8	9	10	
S1 Innovative value of		-	_	-				fully fits the three		•	
the basic research	-	s in at least one of		-				of innovative, high-	l .	innovative, high-	
	the three charac	teristics. Potential	the three charac	teristics. Potential	shortcomings may include		risk/high-gain basic research, i.e.		risk/high-gain strategic basic research		
	critical shortcomings may include		serious shortcoming	s may include	☐ The added value to the		☐ The scientific goals build upon and				
	☐ The proposal	contains structural	☐ The added	value to the	international sta	te-of-the-art and to		tial added value to the		highly innovative and	
	flaws or offers	virtually <u>no</u> added	international sta	international state-of-the-art and to ongoing research is less pror			international state-of-the-	state-of-the-art and to	and to unique. It distinguishes itself in	nguishes itself in an	
	value to the int	ernational state-of-	ongoing research	ongoing research is <b>limited</b> . or elaborated.			ongoing research.		outstanding manner from ongoing		
	the-art.		or		or		and		_	arch efforts at the level ("pioneering	
	or		☐ The proposal sho	ws a limited level of	☐ Part of the proi	ect is characterised	☐ The propos	al qualifies as basio	project").		
	☐ The project invo	lves almost no real		nges and its high-	' '	evel of scientific		a clear high-risk/high-			
		nges that may be		ature is on the low	,	ess inventive ideas,	gain profile.		and		
		projects of this	side.		concepts and str	,			☐ The proposal	I. if scientifically	
	nature/size.	p j					and			s the potential to	
			or		or		☐ The scientifi	c goals are <b>clear</b> and,	,		
	or		□ The majority of	the scientific goals	□ The majority of	the scientific goals		currently available	J 5 ,		
	☐ Reaching any of t	the scientific goals is		v unrealistic within		nceptually realistic	_	knowledge and			
	. ,	s conceptually		of a single project or		ndaries of a single	_				
		n the boundaries of		ited clearly enough		f the goals are less		ufficient evidence is			
		n trie boundaries of	to allow full asse	,		-	available to				
	a single project.		to allow full asse	ssment.	realistic, or lack	ciarity.					
							_	oals are conceptually	l .		
								in the boundaries of a			
								t, irrespective of the			
								anning and track record			
(criterium weight: x2)							of the applica	ants.			

- For each evaluation criterion a numerical score is assigned (1-10)
- The descriptor corresponding with scores 7-8 is considered baseline for a SBO project without shortcomings.
- All other scores are assigned on the basis of minor (5-6) or serious shortcomings (1-2, 3-4), or on the basis of additional worthy elements (9-10).





## Evaluation process and framework

- Minimal requirements and ranking mechanism
- Double weight to criteria S1 (innovative value of basic research), S2 (quality of the research approach), U1 (Relevance/Strategic importance and applicability amongst which in Flanders), U2 (Utilisation approach and knowledge transfer)
- Minimal **eligibility requirement**: at least a score of 6 for each criterion
- Ranking is based on total score
- In case of equivalent scores at cut-off: diversity of application areas can be aimed for by steering committees
- The highest ranked project proposals are supported within the limits of the available budget



## The overall appreciation score

Assigned by panel/steering committee



### • 🖊

- Application is eligible for support, but may not be funded because of in sufficient budget.
- No restrictions on resubmission.



### B

- Application does not meet the minimum quality requirements and cannot be supported in its current form.
- Shortcomings in the current application are relatively easy to remediate.
- Project may be resubmitted in the next call
- Applicants must explain how the research and/or utilisation plan has been revised



- Application clearly does not meet the minimum quality requirements for support.
- Project is <u>excluded from being resubmitted</u> in the next SBO call: a call year must be skipped before a proposal with the same research questions and utilisation strategy can be submitted.
- The individual researcher(s) with a C-project is (are) not prohibited from submitting a project proposal with another research question during the next call.



Refrain from submitting proposals that are prematurely elaborated on scientific and/or utilisation level. You may waste an additional year



5. Practical recommendations





### Some recommendations

- **Process of creation** of an SBO-proposal is different from a "classic" academic research proposal
- Be prepared to invest adequate time and effort in the proposal preparation process
  - Key importance of meaningful two-way dialogue and interaction between researchers and economic or social/societal users from the early project conception onwards and over the entire project life cycle. Discuss project scope + cooperation principles + utilisation intentions.
  - Interact early with university interface or tech transfer services.
- Think beyond the end date of the SBO-project
  - Let users elaborate on follow-up R&D project implementation, interests and opportunities & sustainable implementation





### Some recommendations

- Utilisation is not just 'dissemination'
- User involvement is not 'declaring to be interested'
- Ensure good coherence between the scientific part and the utilisation aims of your proposal
- Adopt a project management approach
- Write for your peers but make sure that the application is understandable for panel members outside your very specific area of research as well





## Support of potential applicants

 Potential applicants may request an exploratory meeting ("verkennend gesprek") with FWO

E-mail a short abstract, most important questions (max. 1 A4 p.) & preferred date(s) to <a href="mailto:sbo@fwo.be">sbo@fwo.be</a>









- Transfer preliminary application by promoter to main applicant (institution): **September 15, 2022 @ 5 PM** 
  - Importance of timely interactions with TTO offices & a smooth start-up of the evaluation procedure
  - Tabs general, summary, applicants, co-supervisors, referees, expert panel should be completed



- Main applicant (= organisation) submits final application to FWO: **September 30, 2022** 5 PM
- Save the Date!
- Receipt referee reports for rebuttal: January 9, 2023 (7 working days to submit rebuttal)
- Announcement of results: Board meeting end of May 2023



## Further reading & contact

- For the preparation of a proposal, consult the appropriate SBO-Manual and Application Templates (FWO e-portal)
- Information and documents are available on:

https://www.fwo.be/nl/onderzoeksfinanciering/onderzoeksprojecten/sbo-projecten/\_(NL) https://www.fwo.be/en/fellowships-funding/research-projects/sbo-projects/ (EN) https://fwoweb.fwo.be/ (FWO e-portal)

- ? SBO contact: <a href="mailto:SBO@fwo.be">SBO@fwo.be</a>
- Helpdesk e-portal (questions regarding the functionality of the e-portal)
  - fwohelpdesk@fwo.be
  - 0800 23326 (during office hours)



## FWO Open Access (OA) policy



- - Publicly funded research should also be publicly available.



- What?
  - Publications resulting (partly) from FWO funding  $\rightarrow$  Focus: articles;
  - also applies to already ongoing fellowships/projects/grants.



- How?
  - Published in an OA database ("green" OA) → Minimum requirement;
  - full ("gold") or partly ("hybrid") OA journals → Bench fees



- When?
  - Green OA selected? Maximum embargo period of 12 months;
  - right implemented in Belgian federal law (Art. XI.196, §2/1 of the Economic Law Code)



Further reading?

https://www.fwo.be/en/the-fwo/research-policy/open-access/ FWO General Regulations, article 2, paragraph 2: <a href="https://www.fwo.be/en/general-regulations/">https://www.fwo.be/en/general-regulations/</a> Scientific integrity: https://thinkchecksubmit.org/



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